



Jaclyn Anku
Leader of ProAdvisor
Training & Certification





- ProAdvisor community news
- Product innovations
 - QBOA firms in the Business Network
 - Bill payment release approvals
 - Check images as proof of payment
 - BONUS! Instant Payment
- What's around the corner

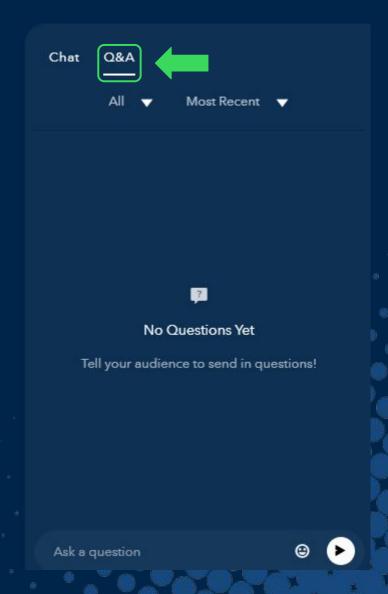
Questions & feedback

Use the **Q&A** tab top right of the screen to submit questions and feedback.

We will answer as many questions as we can during this session.

Only submit questions related to content featured today. For all other questions, contact Support on 888-333-3451.

Chat is not enabled for audience members.



Supporting materials

Download today's

handout in the Docs tab,
top right of your screen.

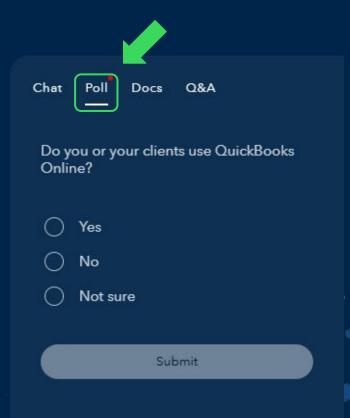
This is a PDF copy of the slide deck for this session.

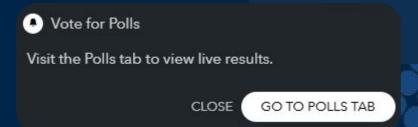


Polling questions

The **Poll** tab will appear with a red dot top right of the screen when a poll question is launched and ready to be answered.

Select the option(s) you think are correct, and then select the **Submit** button.





Session recording

A recording of today's webinar will be sent to all registrants within 1 business day.

The recordings will be available for one year via your attendee link.

CPE is not issued for on-demand recordings.



Thank you for attending

You can view a replay of this webinar by following the link below. We value your feedback. Please take a moment to fill out a brief <u>survey</u>.

WATCH REPLAY

Visit our <u>In the Know hub</u>, so you are always in the know and check out the <u>ProAdvisor Academy events</u> page for additional training to help accelerate your career and firm.

We hope to see you next month!

IN THE KNOW

About CPE



Earn your CPE

Be present for a minimum of 50 minutes for 1 CPE credit

Answer at least 1 poll question per 50 minutes of learning (so at least 1)

The session doesn't support partial credits



Receive your CPE

If you meet the requirements, you will receive your CPE within 1 business day

CPE credits earned will appear under the My History tab in ProAdvisor Academy

In addition, CPE will also be emailed to you from accountant_training@intuit.com



ProAdvisor community news



Bulletin title - What is this announcement?

Details about announcement.

Image or additional details.

- When will it be available?
- What can our audience expect?
- Call to action?

You could be the **2026 ProAdvisor of the Year,**like **Susan Cook** of
Mashpee, Massachusetts,
was in 2025.



Insightful Accountant[®]

Now Accepting Nominations and Applications for the 2026 Top Advisor Awards: the *Top 100 U.S. ProAdvisors*, the *Top 25 Up-n-coming ProAdvisors*, the *Top 50 International ProAdvisors*, and the *Top* 25 Tax Advisors.

To nominate your favorite Advisor or apply for these awards, click this link to the **2026 Awards Portal**.

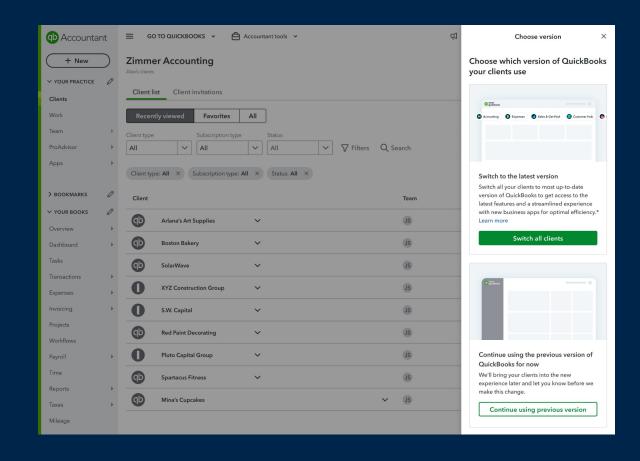
Intuit, **QuickBooks**, and the **QuickBooks ProAdvisor Program** have sponsored the awards in an advisory capacity every year since their inception.

A more powerful QuickBooks for you and your clients

With the launch of our customizable interface, we're combining even more. QuickBooks business tools and third-party apps to work seamlessly together. We're making it easier to do the most critical jobs -- <u>all in one place</u> -- including customer management, accounting, expenses, payments, and payroll. Data flows between tools, enabling intelligent insights.

As you may know, you can now opt your clients in or out of this new QuickBooks Online experience. You can opt in/out your clients in bulk by selecting **Settings** and then **Choose client version**.

Please note that any clients opted out will be moved to the new experience on October 1, 2025, when the classic QuickBooks look and feel becomes unavailable.



Learn More

Intuit Enterprise Suite | CPE-Eligible Features Lab

Join us for 'Features Lab' - a focused, interactive sessions that gives you deep dive into Intuit Enterprise Suite AI Agents. Engage directly with the product team, ask questions, and explore features demonstrated in real-time.

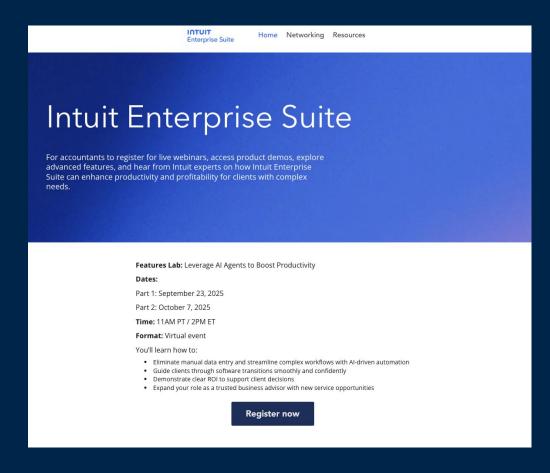
Features Lab: Leverage Al Agents to Boost Productivity

Date: Tuesday, September 23, 2025 and October 7, 2025

Time: 11AM PT / 2PM ET

You'll learn how to:

- Eliminate manual data entry and streamline complex workflows with Al-driven automation
- Guide clients through software transitions smoothly and confidently
- Demonstrate clear ROI to support client decisions
- Expand your role as a trusted business advisor with new service opportunities



Register Today

QuickBooks Payments Self-Paced Course in ProAdvisor Academy

Learn how to use **QuickBooks Payments** to help your clients optimize their cash flow Brand new 1.5-hour course available in **ProAdvisor Academy**

Topics include:

- Identify customers who would benefit from QuickBooks Payments
- Recognize different forms of payment, when to use them, and their associated rates
- Describe how to issue refunds, deal with declined payments, and manage disputed payments
- Identify which QuickBooks Online reporting features include Payments transactions

Click <u>here</u> to learn more 1.5 CPE credits

ProAdvisor Solutions Spotlight.

Date: September 25, 2025

Time: 11 AM PDT - 12 PM PDT

Save your spot!

Troubleshooting, Tips and Tricks

Learn directly from Intuit Care Experts about solving complex challenges, optimizing workflows, and unlocking tools you might not even know existed.

During the event, attendees will gain:

- Advanced Troubleshooting Skills
- Learn best practices, shortcuts, and tools that inspire productivity and expand your understanding of how to get the most from the Intuit platform



Product innovations



QuickBooks Online Accountant Firms in the QuickBooks Business Network

Or Zimner

Product Manager

Team: QuickBooks Business Network



POLLING QUESTION

Have you engaged with the QuickBooks Business Network?

- This is my first time hearing about it
- 2 I've heard of it, but never used it for my firm or my clients
- 3 I've received a request through a client's account, but haven't sent a request
- 4 I've both sent and received connection requests for my clients

The Business Network just got better with the addition of QBOAs

What we heard

Firms want access to the QuickBooks Business Network through QuickBooks Online Accountant (QBOA) for 2 reasons:

- 1. To use its full benefits for themselves from easier vendor invites to faster, more secure payments.
- 2. To experience it firsthand in order to confidently guide their clients.

What we did

We've expanded the QuickBooks Business Network to all QBOA firms, giving you full access to its benefits.

- Connect with other businesses and send & receive invoices and payments
- Gain visibility by making your firm discoverable in the network
- Gain familiarity so you can help your clients and their vendors realize the value of the Business Network



Fast facts

Who

QuickBooks Online Accountant (QBOA) firms, **Primary or Company Admin access required**

How

There are multiple ways to access the Business Network:

- <u>Profile setup:</u> Account Settings > Advanced > QuickBooks Business Network > Go to my profile
- <u>Connecting:</u> New > Customers / Vendors
- Asking payment information: Vendors/Bills/New Vendor/New Bill/Vendor card > Ask for payment info
- Converting invoices to bills: Bills > For Review

When

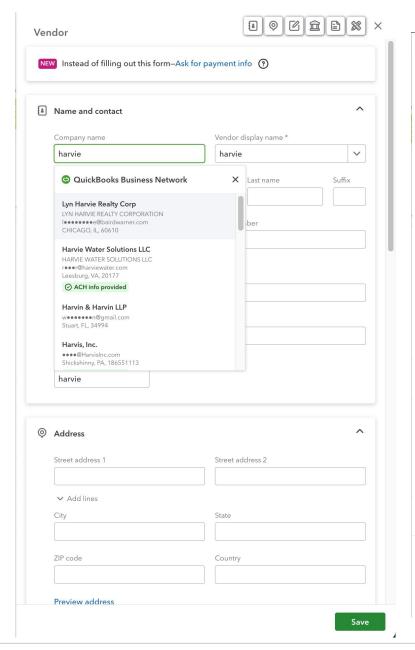
October 2025

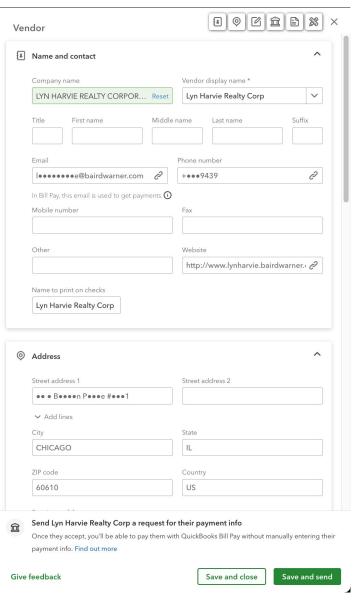
Where

US

What are the benefits for accounting firms?

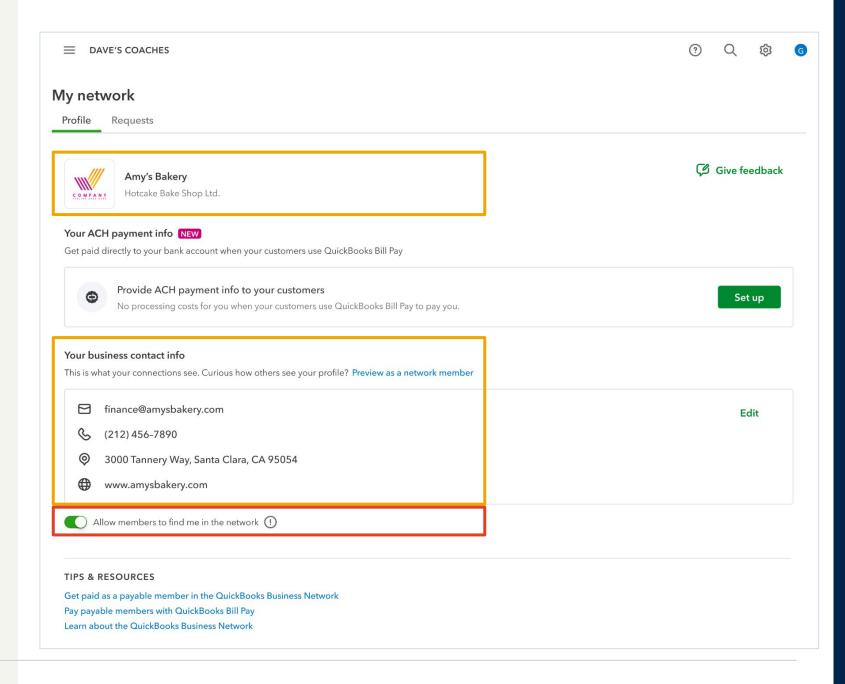
- The QuickBooks Business
 Network has over 4.5M members
 in the US who have already
 provided their <u>business</u>
 <u>information</u>
- Secure connection between your firm and your customers and vendors
- If your connections make changes, you will automatically get their <u>up-to-date contact</u> <u>information</u>
- AP automation at scale: Bills you receive are ready to review and pay - <u>less manual entry!</u>





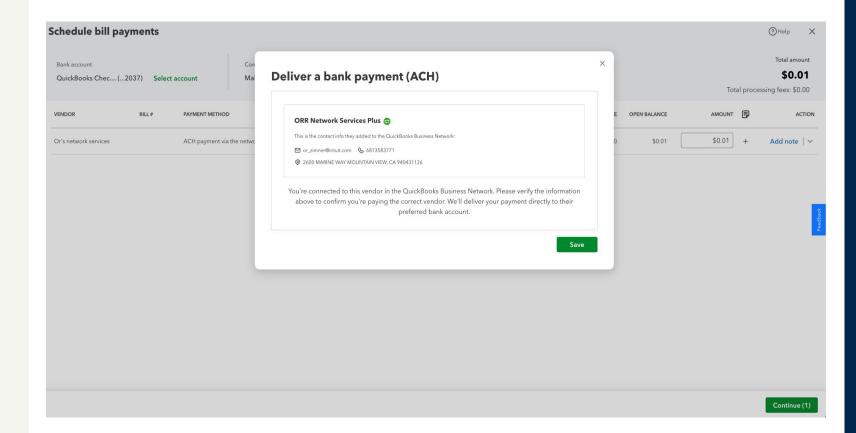
Getting Paid through the Business Network

- Set up your network profile to get paid by your customers
- Once connected, you can send invoices to your customers - if they use QuickBooks Bill Pay, they can pay your preferred bank account directly
- No need to share sensitive ACH payment information – details will be hidden for security purposes.
- Your firm's business information will be partially masked and <u>only</u> <u>available to those who you are</u> <u>connected with</u>.



Pay Your Vendors through QuickBooks Bill Pay

- Request payment information directly from your vendors less manual entry for you!
- Once connected, the bills you receive are ready to review and pay - and you can pay directly to their preferred bank account
- No need to deal with the liability and logistics of <u>protecting and</u> <u>maintaining your vendors'</u> <u>payment information</u>





Bill Payment Release Approvals

Priyanjolie Roy

Product Marketing Manager

Team: QuickBooks Bill Pay and Business Network



POLLING QUESTION

On average, what is your firm's engagement in the AP process with your clients?

- Full service, <u>including</u> submitting bill payments
- 2 Full service, but we do <u>not</u> submit payments
- 3 Bill entry only
- 4 We do not process AP on behalf of our clients

Stronger controls with payment release approvals

What we heard

You and your clients wanted more control and visibility before the release of funds.

We heard you needed a way to:

- Have your client provide the final sign off for money movement
- Ensure cash is available before paying vendors
- Meet compliance and audit requirements with audit trails

What we did

We've launched **Payment Release Approvals**, complementing existing bill approvals in Bill Pay.

- Reduce risk and liability with required approvals and a clear audit trail
- Safeguard funds by ensuring only authorized users release payments
- Customize approvals and workflows



Fast facts

Who

Customers with Bill Pay Elite or QBO Advanced, Primary or Company Admin access required

How

Create an approval workflow:

Workflow Automation > Create > Save and turn on

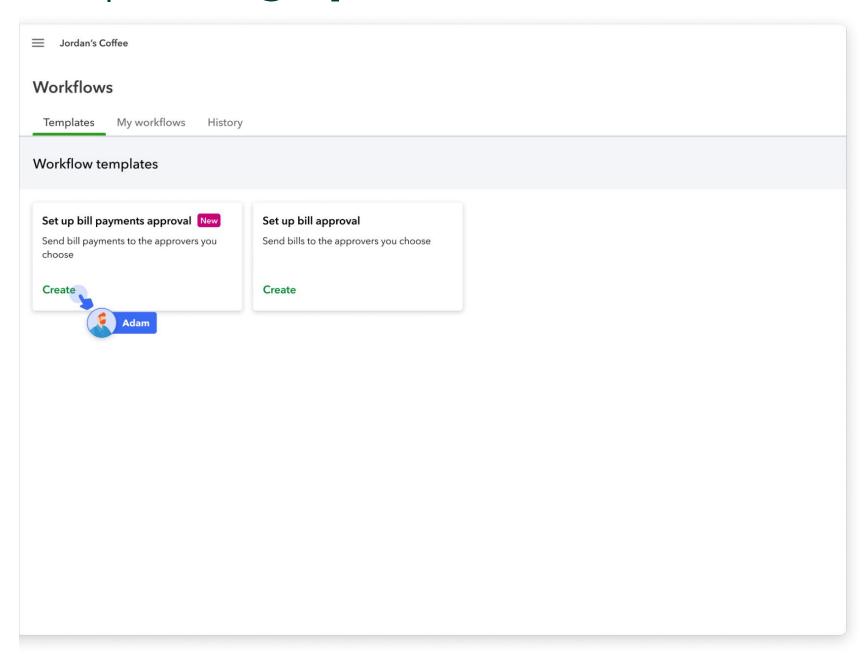
When

Live this week! Rolling out starting September 15

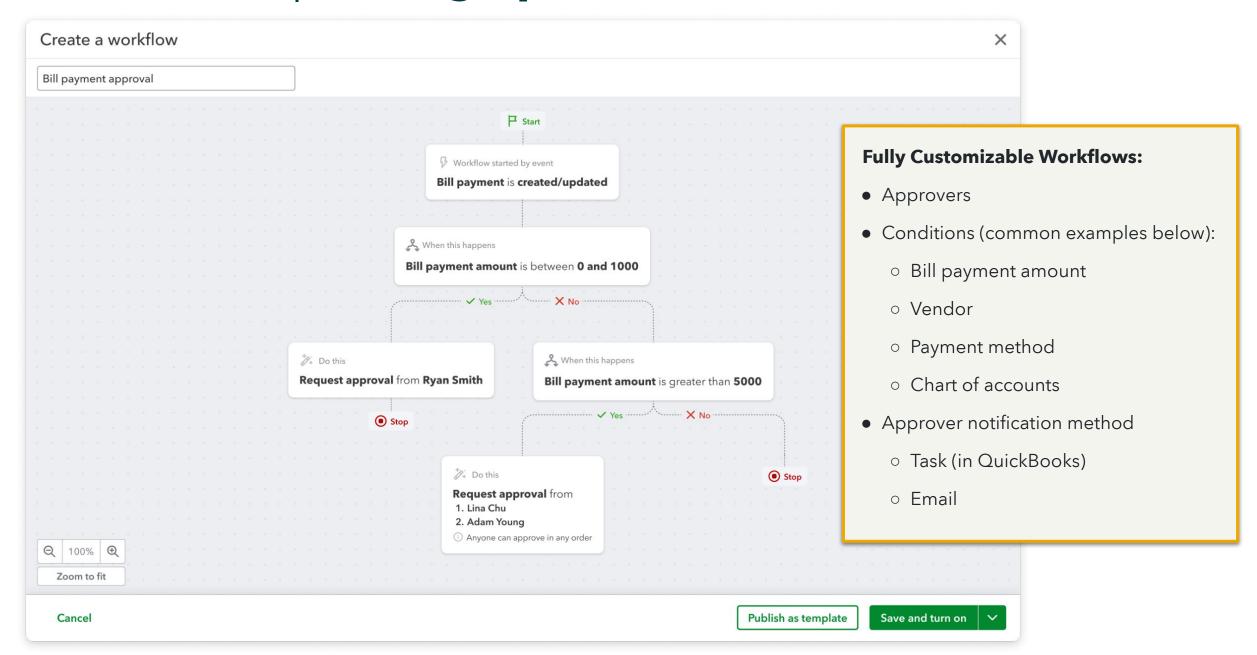
Where

US

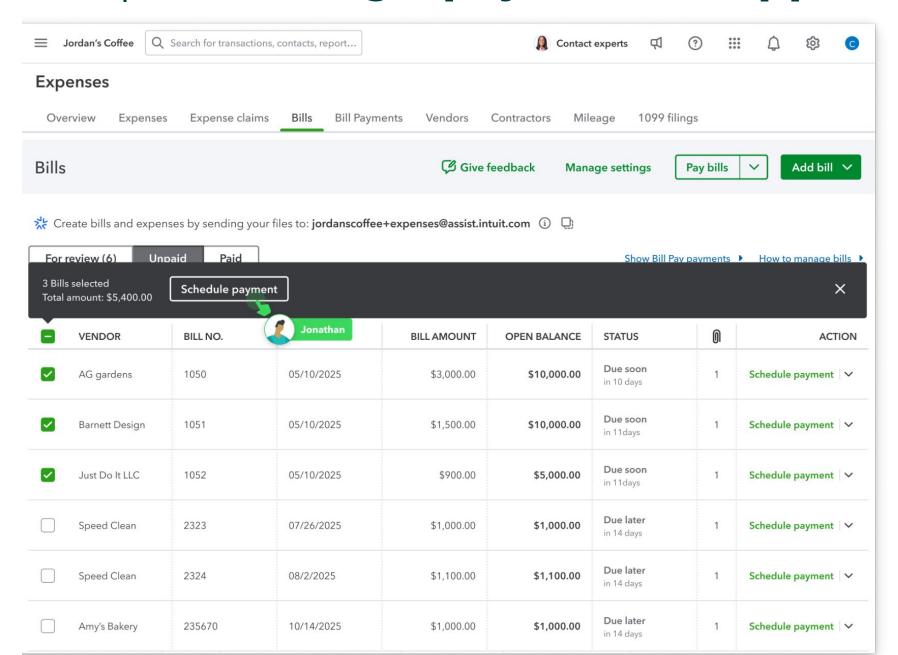
How it works | Setting up a new workflow



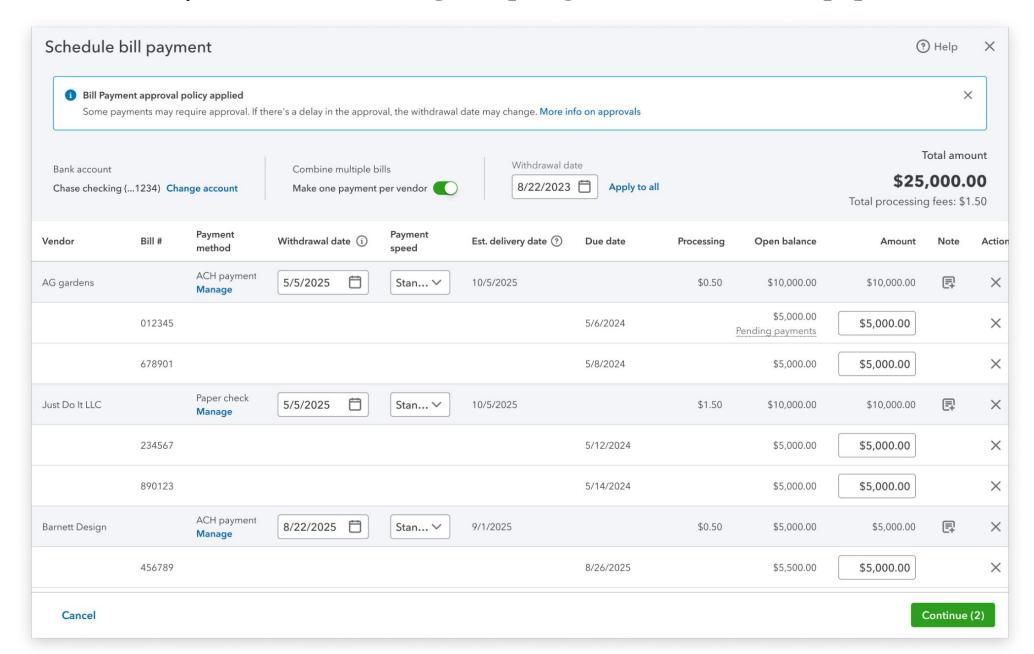
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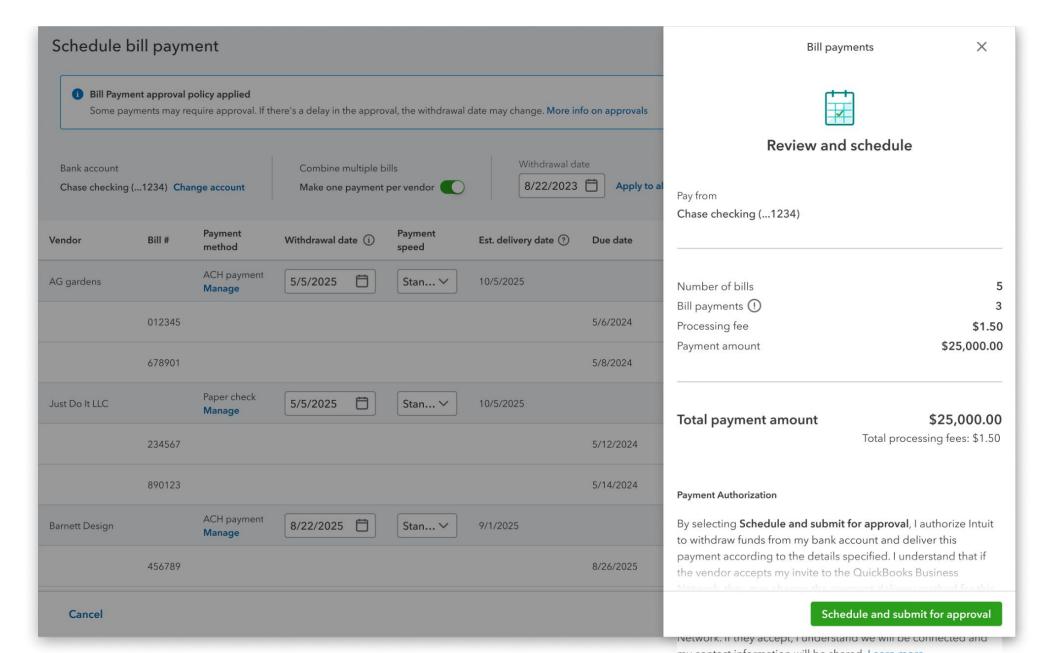
How it works | Submitting a payment for approval



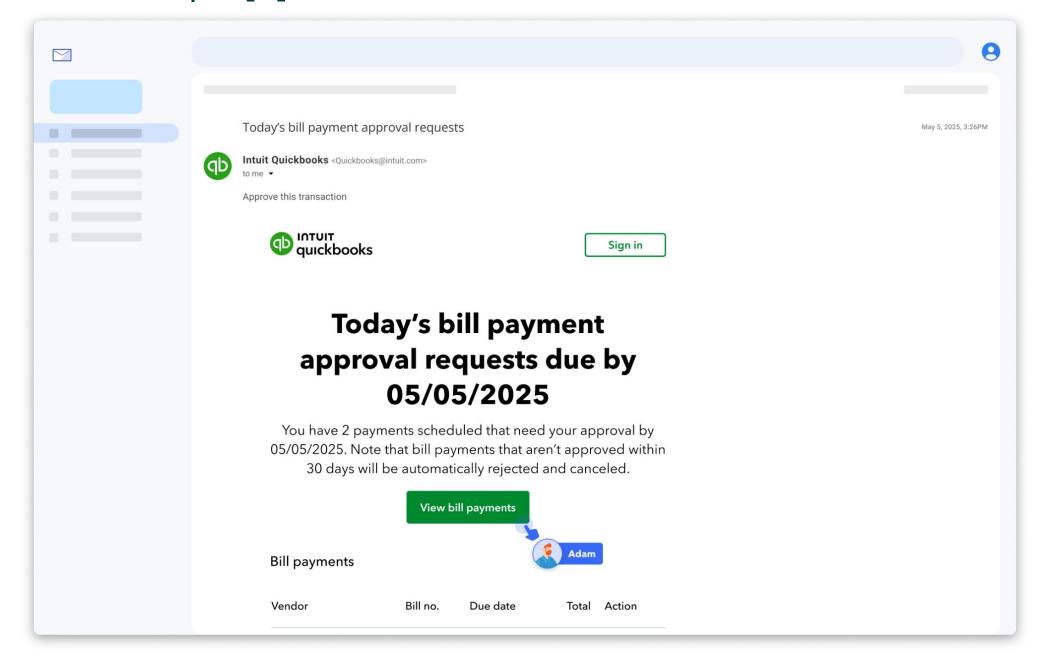
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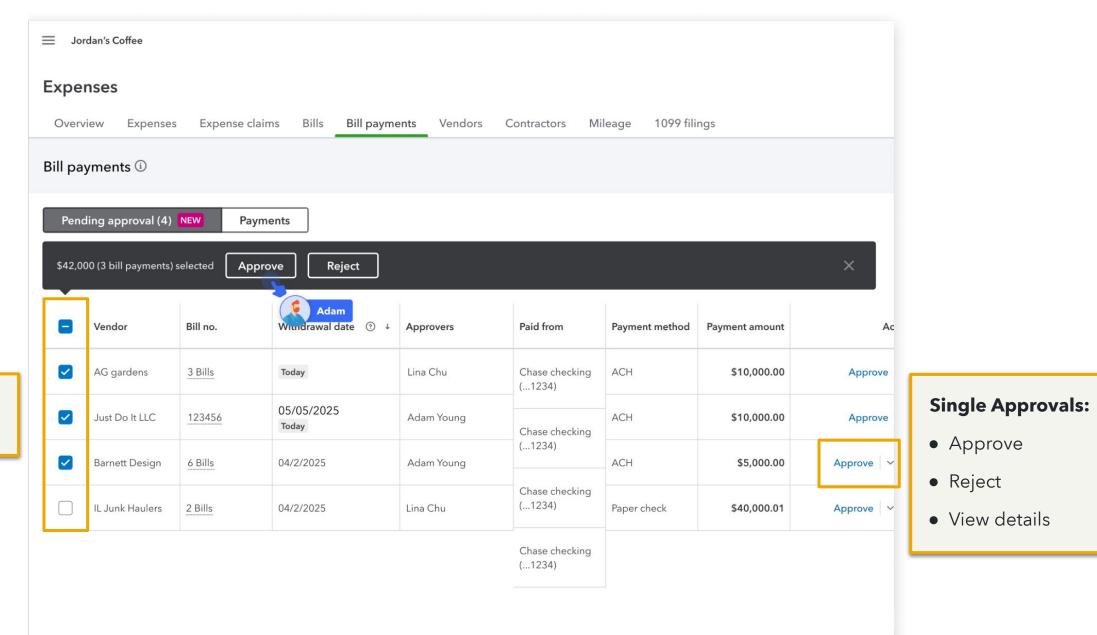
How it works | Submitting a payment for approval



How it works | Approver notifications

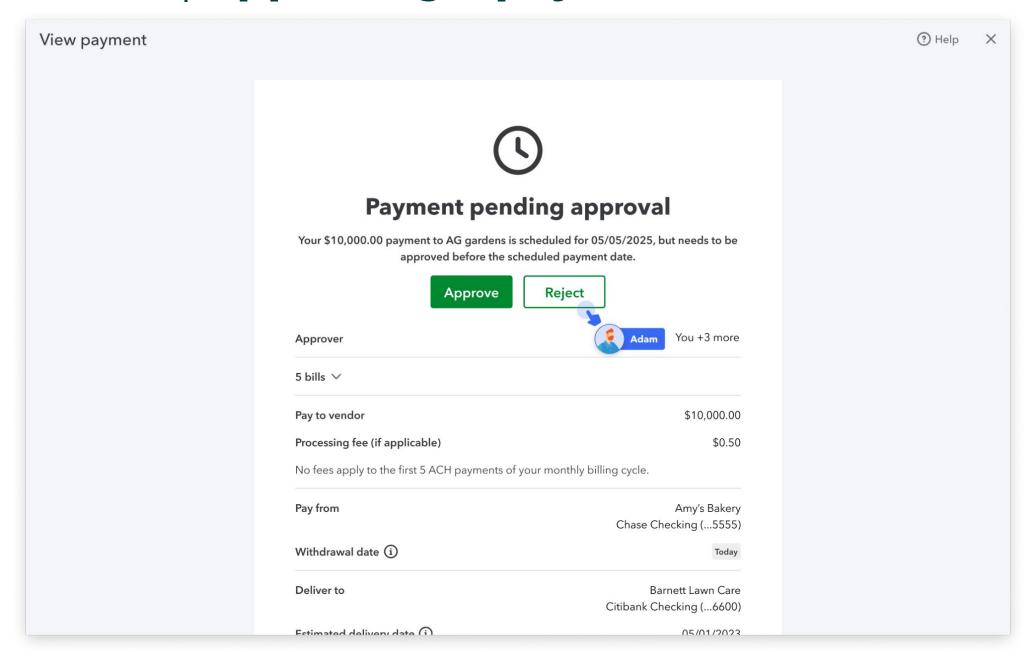


How it works | Approving a payment for release

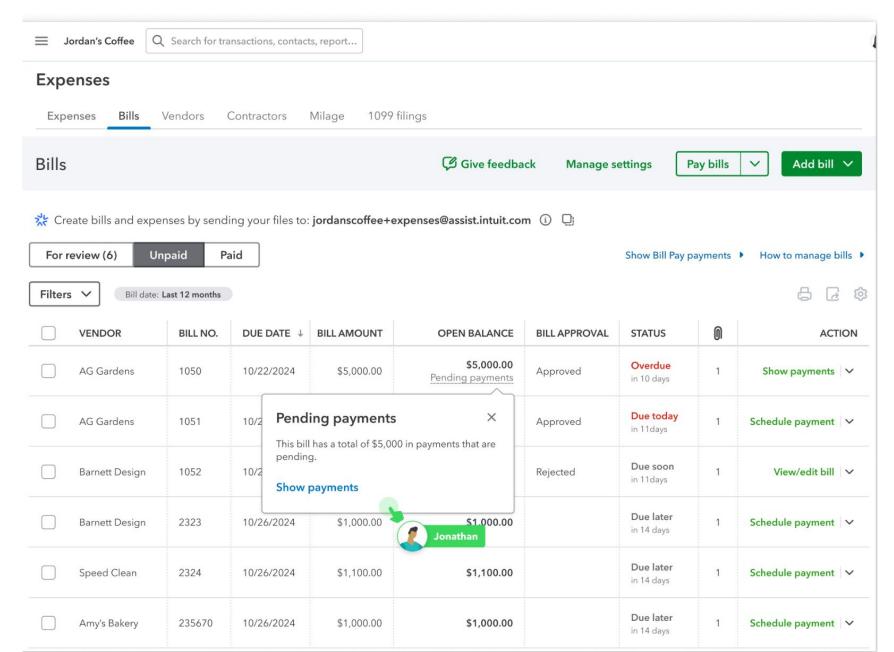


Batch Approvals

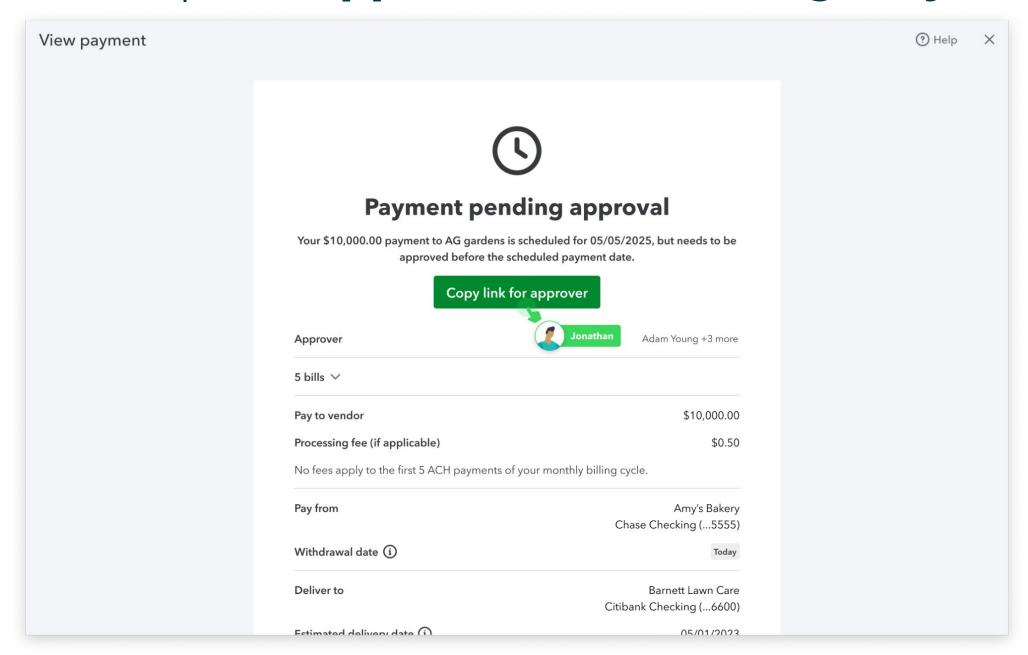
How it works | Approving a payment for release



How it works | Reviewing payment status



How it works | If an approval is needed urgently...

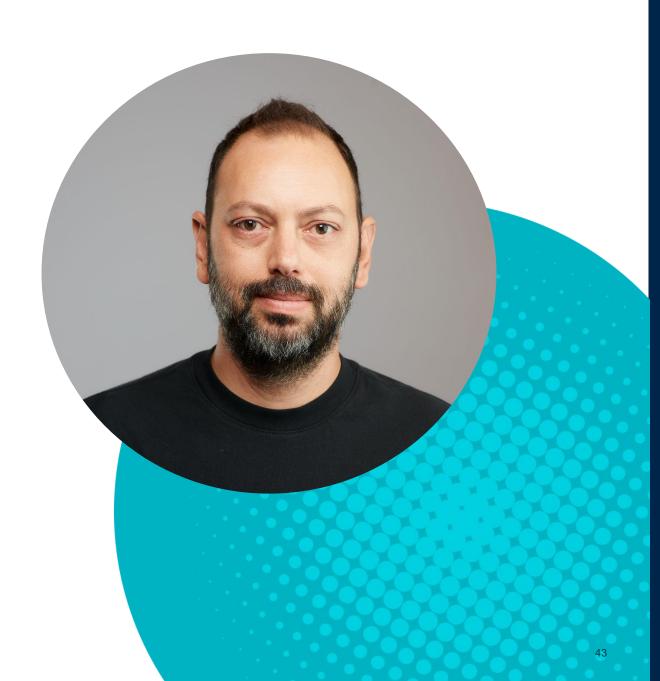




Check Remittance & Faster Payment Options

Idan Cohen Senior Product Manager

Team: QuickBooks Bill Pay



POLLING QUESTION

What are the top payment methods you or your clients use to pay vendors? (Select up to 3 options)

- 1 ACH payments
- 2 Check
- 3 Credit/debit card
- Wire transfers (incl. international payments)
- 5 Other

POLLING QUESTION

How often do you or your clients verify that a check cleared a vendor's receiving bank?

- 1 Always (every check payment)
- 2 Frequently
- 3 Sometimes
- 4 Only when requested
- 5 Never (or you do not pay by check)

Cleared check images are now available in Bill Pay

What we heard

Accountants and their clients need to confirm and prove when a check payment cleared.

Lack of visibility created friction and trust issues with vendors.

What we did



Customers can now view and download cleared check images directly in QuickBooks Bill Pay, providing concrete proof of payment and building vendor trust.

Fast facts

Who

All QuickBooks Bill Pay users

How

QBO > Bill Pay Payments > View details > View check > View or download

When

Fully available as of August 2025

Where

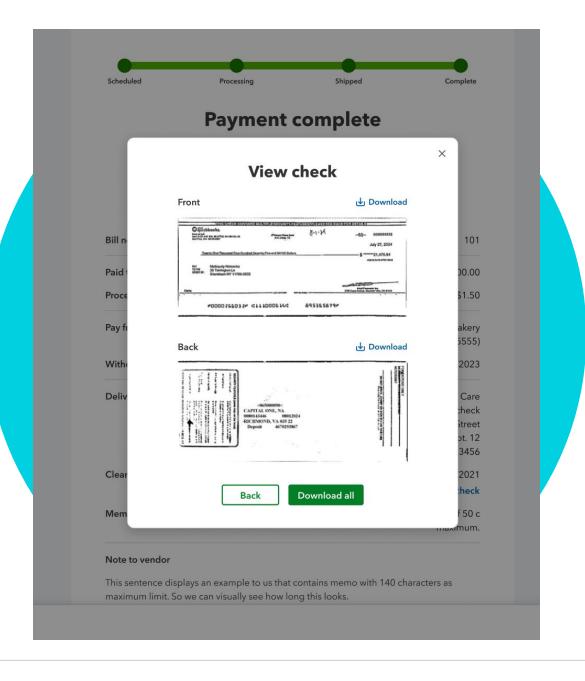
US

CHECK REMITTANCE

Viewing a cleared check

- Navigate to the <u>Bill Payments</u> page in Expenses & Bills
- 2. Click "View details" next to the transaction you'd like to review.
- 3. Click "View check".

 If the bill payment is marked as
 "Complete: and the check has
 cleared, the link will appear
 under "Clearance date".
- 4. The cleared check image will appear. You will have the option to view or download it.



POLLING QUESTION

How often do you or your clients need to <u>send payments</u> <u>instantly</u> to avoid late fees or cash flow issues?

- 1 Frequently (2+ times per month)
- Occasionally (a few times per quarter)
- Rarely (a few times per year)
- 4 Only when requested
- 5 Never

Create and pay bills in minutes or schedule for later

What we heard

Bill Pay customers want more payment speed choices, with the option to choose based on their cash flow situation or vendor preferences – whether scheduling bills in advance, paying when it's most convenient, or sending funds instantly.



What we did

We're excited to introduce **Instant Payment**, a new option that allows
customers to pay bills within minutes on
business days until 5:00 p.m. Pacific Time.

With three payment speed options: Standard ACH, Faster ACH, and Instant Payment, you and your clients can better manage cash flow, reduce late fees, and build more vendor trust.

Fast facts

Who

Eligible Bill Pay accounts

How

QBO > Expenses > Bills > Select bill(s) to pay > select 'Instant' under Payment Speed in the Schedule bill payment page

When

Rolling out over the next month

You're getting a first look as our valued accountant partners!

Where

US

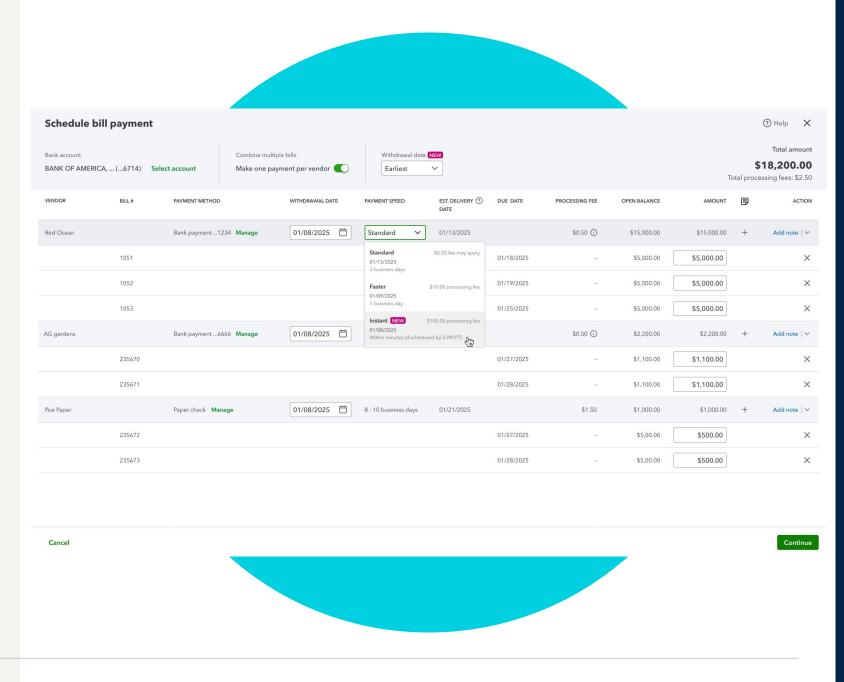
INSTANT PAYMENT

Scheduling an instant payment

- Navigate to the Bills page and select which bill(s) to pay.
- 2. On the Schedule Bill Payment page, click on "Payment Speed".
- Select the "Instant" option, if available, to pay the bill(s) with the new faster speed.

Processing fees for Instant Payment:

- 1% of payment amount your <u>ProAdvisor discount of 15% off</u> <u>transaction fees</u> will apply!
- Minimum fee of \$10
- Maximum fee cap of \$100



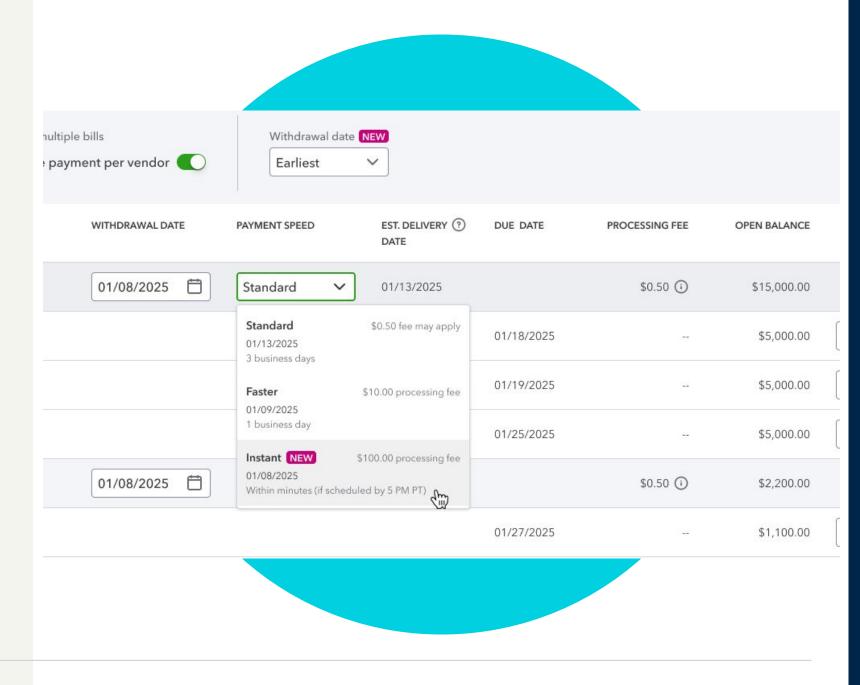
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POLLING QUESTION

Are you interested in connecting with a Money Specialist on the Accountant team about our QuickBooks products? (Select all that apply)

- 1 QuickBooks Bill Pay
- 2 QuickBooks Payments
- No, thank you. I would not like to be contacted.



What's around the corner?



On The Books schedule

Upcoming episodes:

- What to do with your tech stack after a merger?
- An interview with Dan Hood, Editor-in-Chief of Accounting Today

And be sure to check out these recent episodes:

- Chris Williams on the human side of M&A
- Let's talk about private equity....and other growth options

Download wherever you listen to podcast and find full show notes at firmofthefuture.com

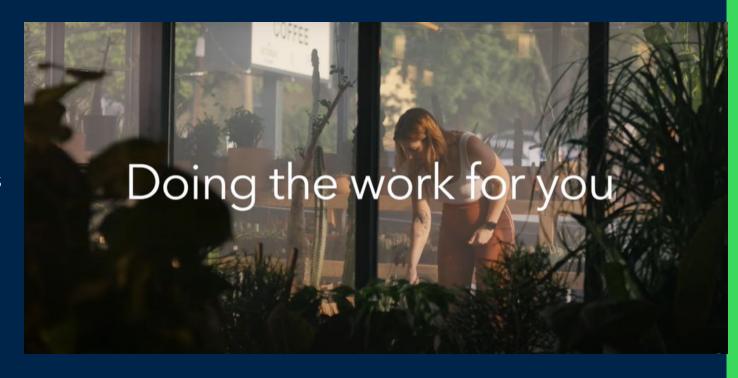


RESOURCES

Automation where it counts. Human when it matters.

This July, transform how you run your business with a new team of Intuit AI agents and trusted experts.

Intuit is introducing a new kind of Al to its platform. Intuit Al agents will complete work for you, handling the day-to-day tasks on your behalf, such as sending invoices, tracking payments, reconciling your books, and helping manage your customer leads. With real-time help and insights and task automation, you can move faster, operate smarter, and unlock new levels of productivity and growth.



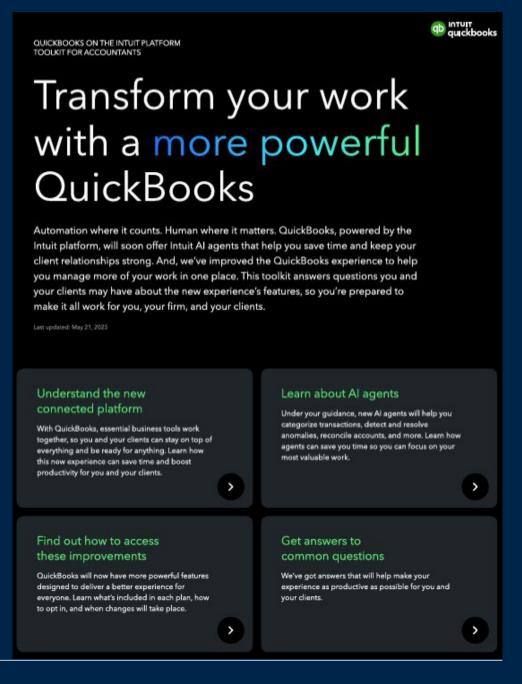
Visit our blog to learn more

QuickBooks Toolkit for Accountants

We've improved the QuickBooks experience to help you manage more of your work in one place.

This toolkit answers questions you and your clients may have about the new experience's features, so you're prepared to make it all work for you, your firm, and your clients.

Download the toolkit





Join us next month



What's in store for October's In the Know webinar

AGENDA

- Understand Modern Reports in QuickBooks and Intuit Enterprise Suite
- Recognize the newest updates to paycheck corrections
- Identify how to use the custom client ID in QuickBooks Online Accountant

Date: October 16, 2025

Time: 11am Pacific / 2pm Eastern

SPEAKERS



Subhanan Sahoo

Sr Product Manager Intuit



Nitzan Leibovitch

Product Manager Intuit



Kaitlyn Wilchynski

Sr Product Manager Intuit











Thank you!



Important Product Information

*ProAdvisor Preferred Pricing - ProAdvisor Firm Discount

FOR QUICKBOOKS ONLINE ACCOUNTANT CUSTOMERS WHO TAKE ADVANTAGE OF THE FREE QUICKBOOKS ELITE BILL PAY SUBSCRIPTION WITH PROADVISOR PREFERRED PRICING - PROADVISOR DISCOUNT OFFER

Eligibility: This offer is eligible to accounting firms ("QBOA Customer") who register or have registered for QuickBooks Online Accountant ("QBOA") and use the ProAdvisor Discount option ("QBOA Customer") to subscribe to QuickBooks Bill Pay ("Bill Pay") for the QBOA Customer's firm. The ProAdvisor Discount invoicing option means that the QBOA Customer agrees to pay for Bill Pay subscription fees.

Pricing: Eligible QBOA Customers will be entitled to the following discounts for their firm:

- Free subscription to QuickBooks Bill Pay Elite
- Free standard ACH payments
- 15% off the then-current per transaction fee for: (i) Payments by check; and (ii) Faster ACH payments
- Discount and list price subject to change at any time at Intuit's sole discretion. All prices are quoted without sales tax.

Offer Terms: To be eligible, Bill Pay subscriptions must be entered through the ProAdvisor Discount. The discount is valid only for the named individual or company that registered for the Bill Pay subscription and cannot be transferred to another client, individual, or company. Cannot be combined with any other Intuit offer. Offer valid for a limited time only, only in the U.S., and is non-transferable. Terms, conditions, pricing, special features, and service and support options subject to change without notice.

Billing: The QBOA Customer's account will automatically be charged on a monthly basis until the Bill Pay subscription is canceled. The first billing date will be prorated and deferred to the next existing QBOA billing date ("Existing Billing Date"), unless Bill Pay enrollment is on the same date as the Existing Billing Date, in which case the full monthly cost will be charged upon enrollment. To cancel your Bill Pay subscription, go to Account & Settings > Billing & Subscription in QBOA, and select "Cancel" for QuickBooks Bill Pay. Cancellation will become effective at the end of the monthly billing period. You will not receive a pro-rated refund.

**Product information

QuickBooks Bill Pay: Subject to eligibility criteria, credit, and approval prior to first payment. Subscription to QuickBooks Online required. Bill Pay Basic is included with QuickBooks Online when purchased directly from QuickBooks.com or QuickBooks Sales. Not available in U.S. territories or outside the U.S.

QuickBooks Business Network: Use of the QuickBooks Business Network for spam, marketing, or other activities which violate applicable Intuit Terms of Service is strictly prohibited. You may only view and connect with other QuickBooks Business Network members located in your geography. All business information is provided by Business Network members and is not independently verified or endorsed by Intuit. Intuit reserves the right to limit your use of the QuickBooks Business Network, including your ability to connect with other members and be listed in the network per our Terms of Service.

**Features

Roles and permissions and bill approval workflows: Available in QuickBooks Bill Pay Elite or QuickBooks Online Advanced. Not available for QuickBooks Online Simple Start customers.

Standard ACH: Transaction fees apply for ACH payments over the monthly allotted amount included in QuickBooks Bill Pay Basic and Premium plans. Limits may apply on total number and amount of payments.

Faster ACH: Subject to eligibility criteria. Additional processing fee applies. Does not count toward monthly allotted ACH payments. Faster ACH payments are usually delivered within 1 business day. Delivery times may vary due to third party delays or risk reviews.

Two Day ACH Funding: Select Bill Pay Premium and Elite subscribers may have access to two-day funding. Limited availability. Eligibility subject to change.

Instant or Next Day Payment: Subject to eligibility criteria, including delayed eligibility for new users and availability for only some transactions and <u>financial institutions</u>. Additional processing fee applies. Does not count toward monthly allotted ACH payments. Payments sent before 5pm PT on business days are typically delivered in minutes. Payments sent after 5pm PT will be delivered the next business day. Delivery times may vary due to third party delays or risk reviews.

Auto-match transactions: QuickBooks Online will only match bank withdrawals with transactions processed through QuickBooks Bill Pay. Not all transactions are eligible and accuracy of matches is not guaranteed.

**Claims

Reduce manual entry by 57%: Based on U.S. QuickBooks customers who record bills in QuickBooks using automation tools on the Apps/Bills page compared to customers not using these tools, from February 2024 to January 2025.