ProAdvisor IN THE KNOW

INTUIT quickbooks

YOUR HOST TODAY

Jaclyn Anku

Leader of ProAdvisor Training & Certification

Agenda

- Bulletin board announcements
- Product innovations
  - Learn about classes and projects sync
  - Discover the new product, Intuit Enterprise Suite
- Resources for you and your team

CPE Process

In order to receive CPE credit in each training session, you must:

- Be present for a minimum of 50 minutes to earn 1 CPE credit
- Answer at minimum 1 of the polling questions
- If the minimum requirements are met, your CPE will be emailed within 1 week following the close of the webinar to the email address you registered for the webinar
- Note: please add 'accountant_training@intuit.com' to your approved contacts as that is where your CPE certificate will come from

Bulletin board announcements

Intuit Connect

ARIA Las Vegas | October 28-30, 2024

Register now

- Save 25% off of 2+ passes.

  $895 vs. $1195

- 3 days of learning, networking and being inspired by influential speakers such as Earvin “Magic” Johnson, Priya Parker, Mark Mathews and more.

- Earn up to 15 hours of CPE.

- Experience the newest product releases including Intuit Enterprise Suite.

https://www.intuit.com/intuitconnect/

How to use AI to make your business more efficient from operations to accounting

Webinar Hosts: Katana, SaaS Direct, and Intuit

Key Topics:

- Leveraging AI for scalable business operations
- Live demonstration of AI software for efficient order processing
- Comparison of on-premise software vs. SaaS technology
- Enhancements in accounting processes through AI

Date: Wednesday, September 25th, 2024 at 8am PST

Register Now:

katana

Product innovations

Classes and projects sync from QuickBooks Time to Payroll to Reports

Tiffany Dolan
Product Manager

Team: Mid-Market and Workforce solutions

Location: Mountain View, CA

Our approach

What we heard

Hours tracked in QB Time by project / customer or by classes were not flowing into Payroll, which created extra work to allocate payroll expenses accurately and run profitability reports.

What we did

Payroll Elite and Premium customers whose employees track hours in QB Time by class or project will see those hours correctly allocated in run payroll.

You can split hourly, salary and commission pay types into multiple classes and projects directly in the run payroll screen.

Taxes and deductions are automatically proportionally allocated, so you can get a full picture of payroll expenses in reports!

Fast facts

Who

Advanced and Plus QuickBooks Online users, with Payroll Elite or Premium

How

Directly when running payroll

When

100% launched as of mid-September 2024

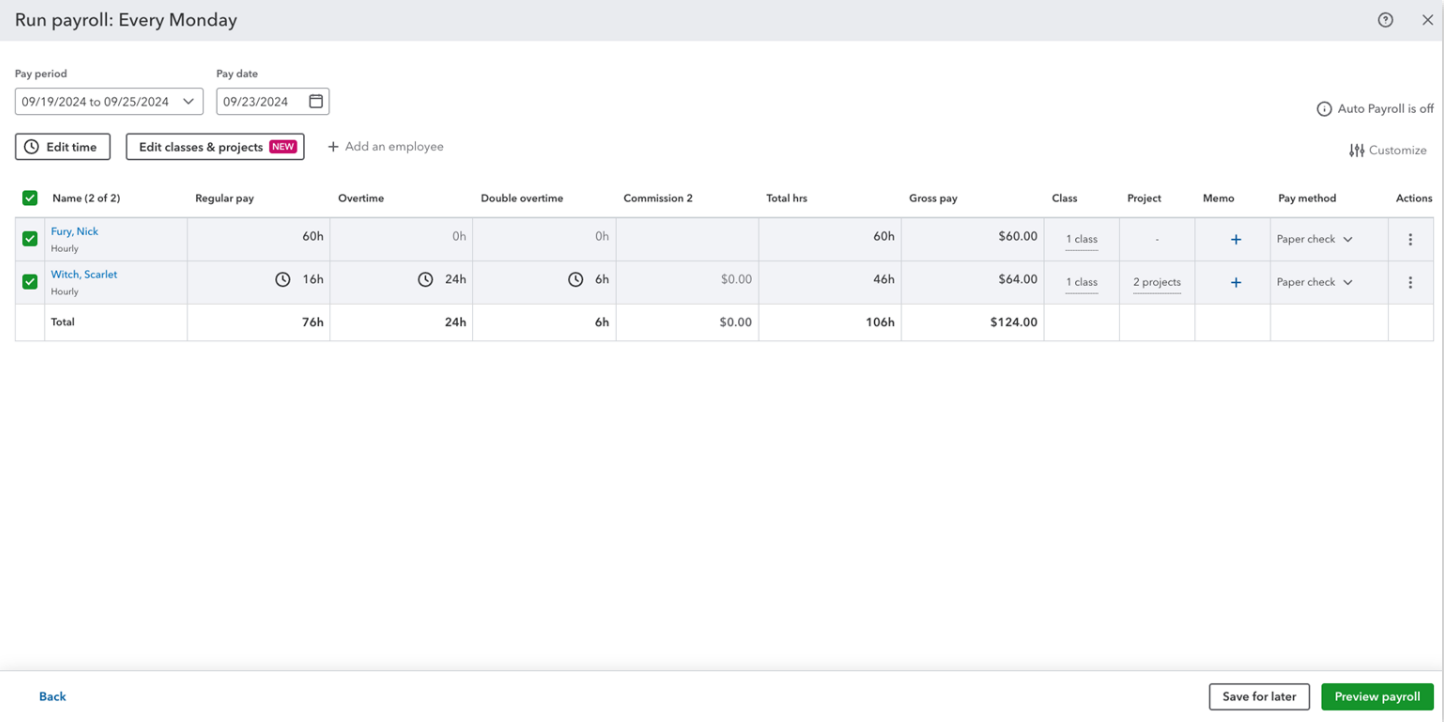
Where

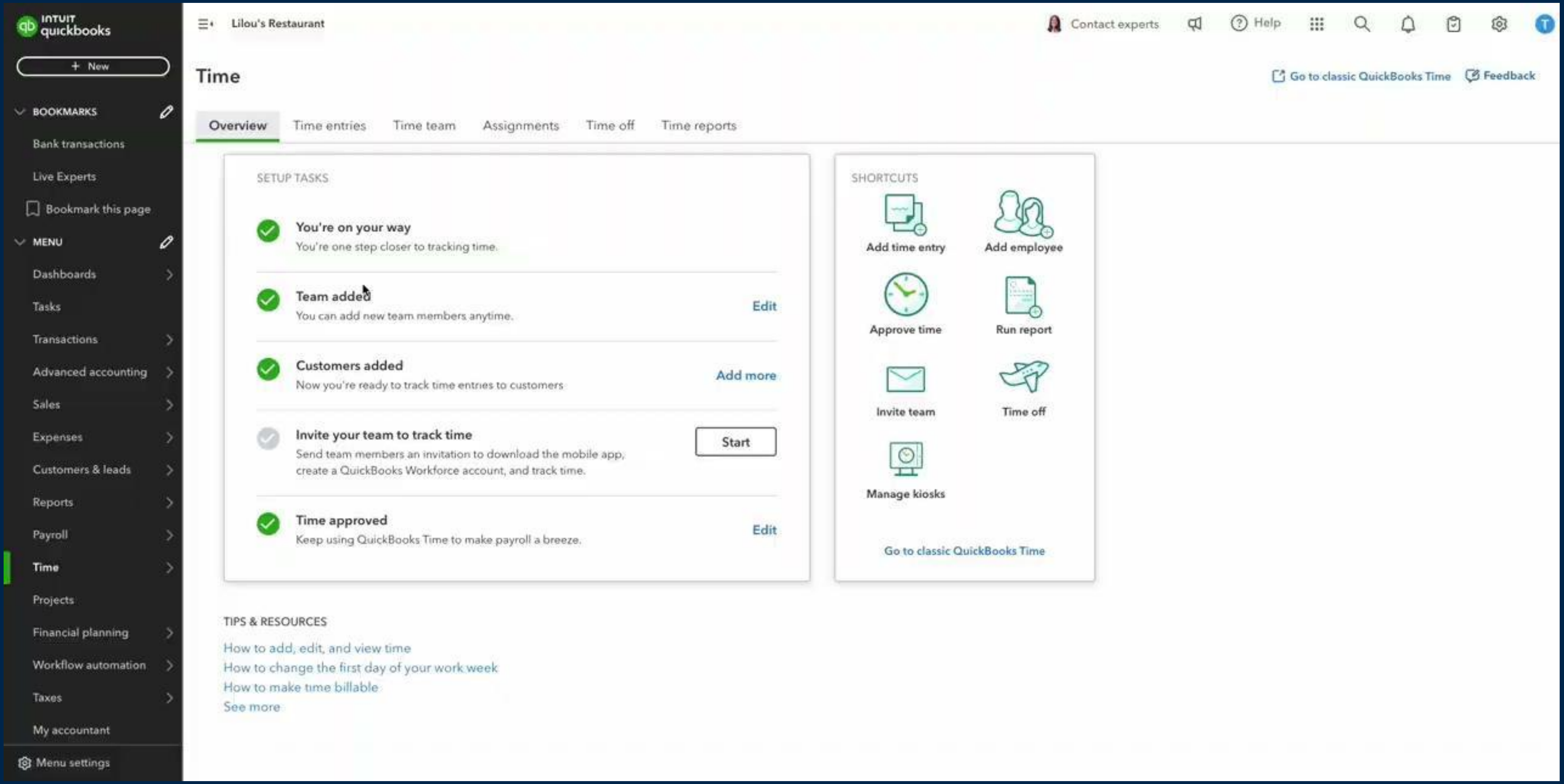
US

Product slide

Classes & projects entered in QB Time will flow directly in Run Payroll.

By clicking the "edit classes & projects" button, you can quickly review what was imported from QB Time, add more classes or projects or remove as needed




intuit quickbooks
+ New
BOOKMARKS
Bank transactions
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MENU
Dashboards
Tasks
Transactions
Advanced accounting
Sales
Expenses
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Reports
Payroll
Time
Projects
Financial planning
Workflow automation
Taxes
My accountant
Menu settings
Lilou's Restaurant
Contact experts
Help
Time
Go to classic QuickBooks Time
Feedback
Overview
Time entries
Time team
Assignments
Time off
Time reports
SETUP TASKS
You're on your way
You're one step closer to tracking time.
Team added
You can add new team members anytime.
Edit
Customers added
Now you're ready to track time entries to customers
Add more
Invite your team to track time
Send team members an invitation to download the mobile app, create a QuickBooks Workforce account, and track time.
Start
Time approved
Keep using QuickBooks Time to make payroll a breeze.
Edit
SHORTCUTS
Add time entry
Add employee
Approve time
Run report
Invite team
Time off
Manage kiosks
Go to classic QuickBooks Time
TIPS & RESOURCES
How to add, edit, and view time
How to change the first day of your work week
How to make time billable
See more

Intuit Enterprise Suite

Debbie Shorstein

Sr. Product Marketing Manager

Team: Accountant Segment

Location: Atlanta, GA

Daniel Malinov, CPA
Group Product Manager

Team: Mid-Market and Workforce solutions

Location: Mountain View, CA

We heard your needs for complex clients

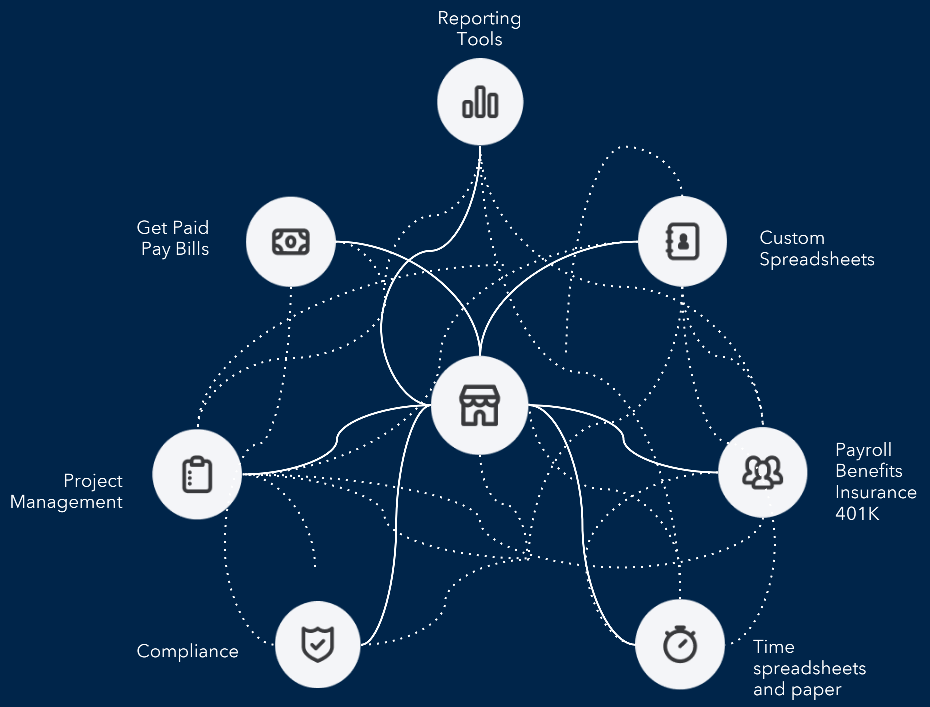
What you want

Firms want to keep existing clients on QuickBooks:

- Familiar platform reducing training for team
- Avoid timely and costly migration

What you need

- Multi-entity
- Multi-dimensions
- Better access to insights
- Industry-specific needs
- Workflow efficiencies
- And more…



INTUIT
Enterprise Suite

Keep growing with a more powerful suite

Intuit Enterprise Suite is a new cloud-based, multi-entity and multi-dimensional platform designed to help you enhance profitability and productivity for complex clients.

Powered by quickbooks + mailchimp

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Actionable insights to drive profit:

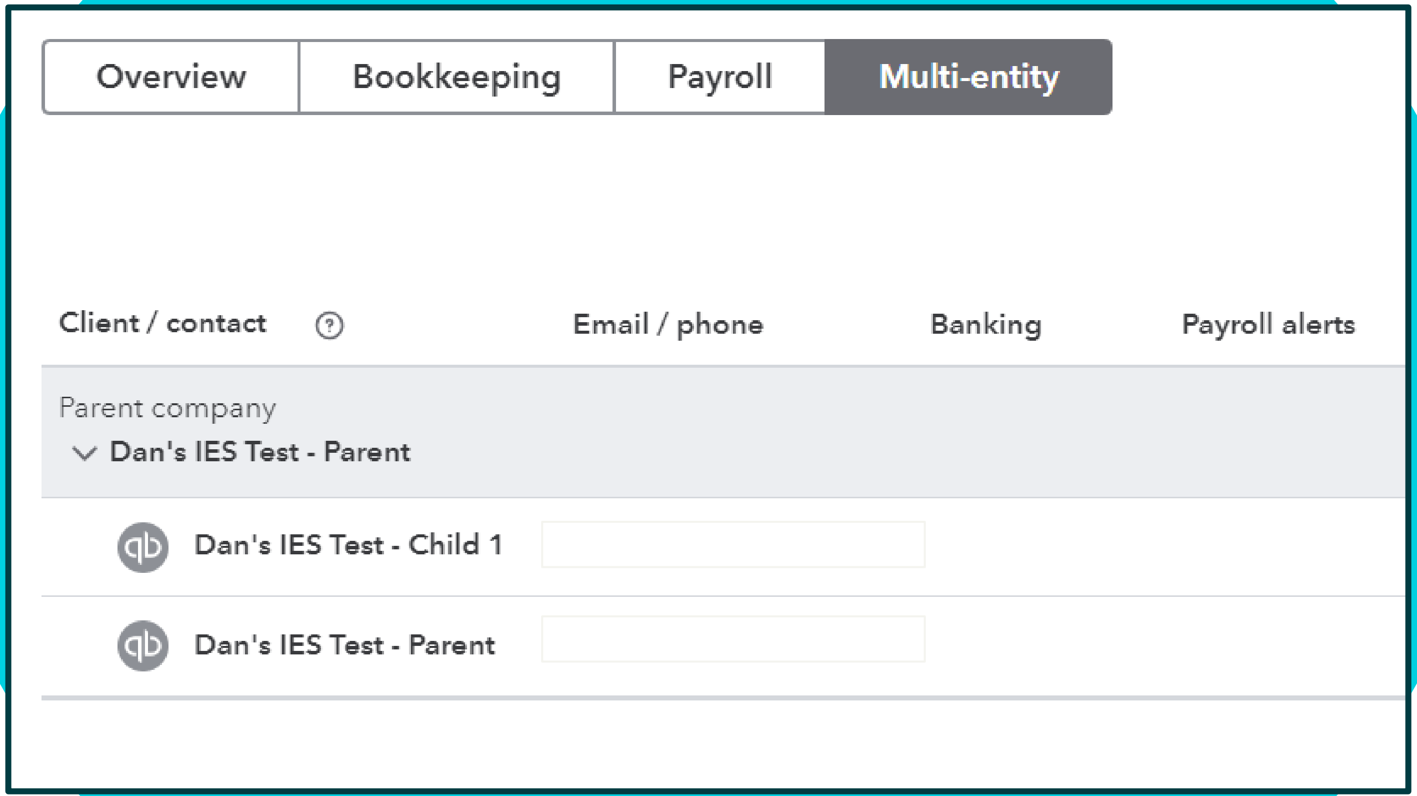
- ✓ Manage multi-entities
- ✓ Unlock insights with dimensions
- ✓ Customizable dashboards for KPIs

Smart Automations to boost productivity:

- ✓ AI-powered insights
- ✓ Connect projects to profit
- ✓ Seamless third party integrations
- ✓ And we're just getting started…

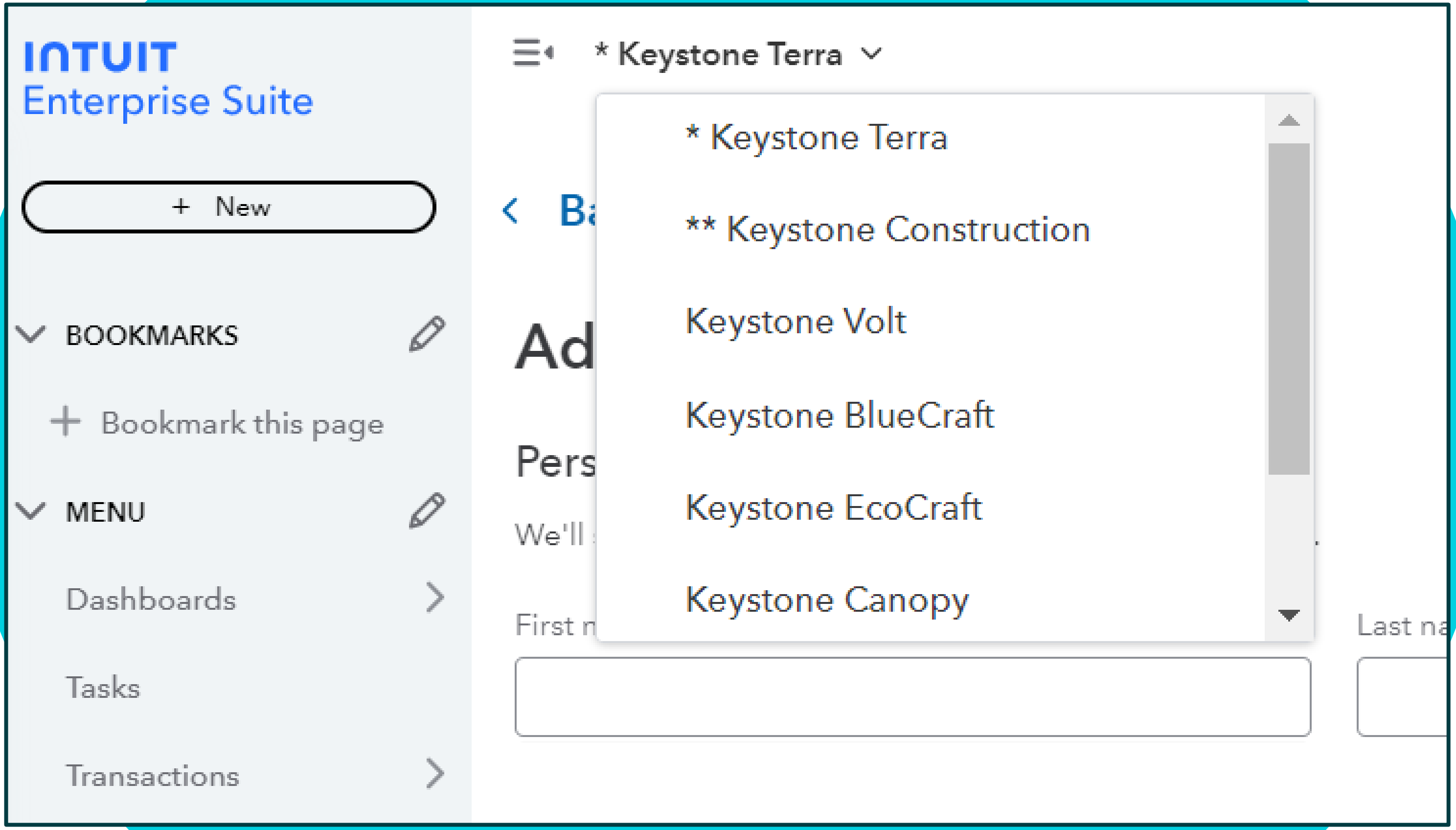
Multi-Entity
Management

QBOA Client List



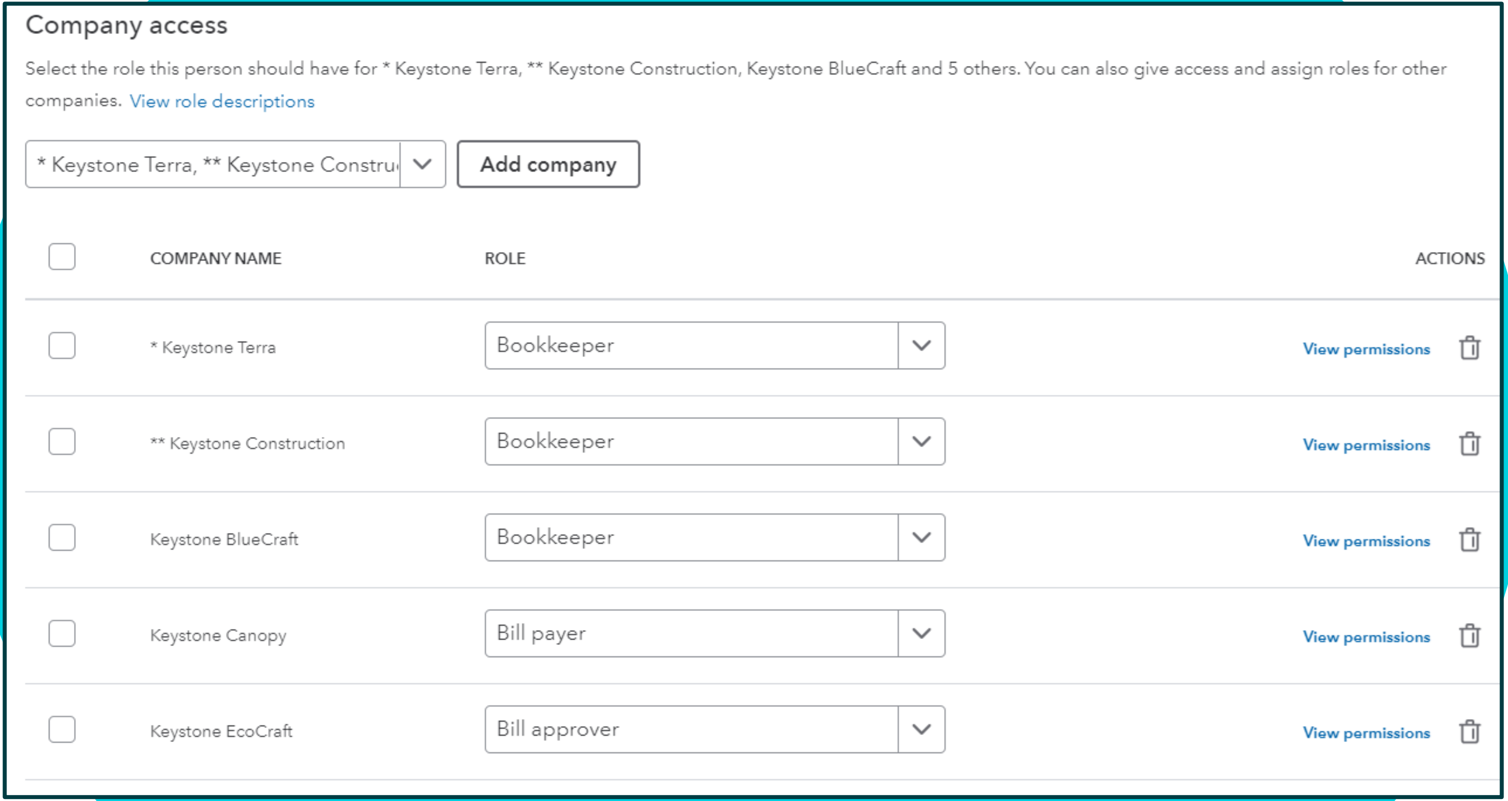
Multi-Entity
Management

Company Switcher



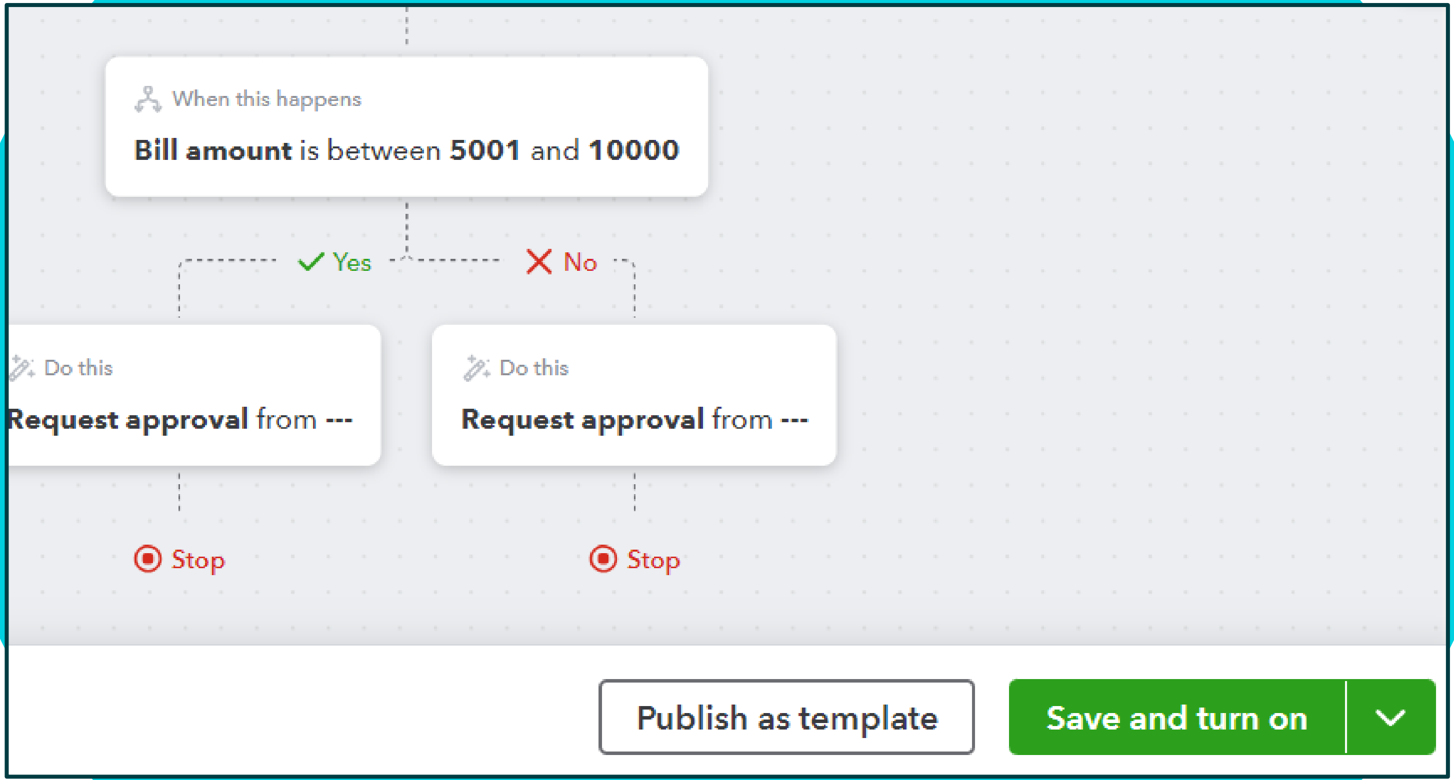
Multi-Entity
Management

User Permissions



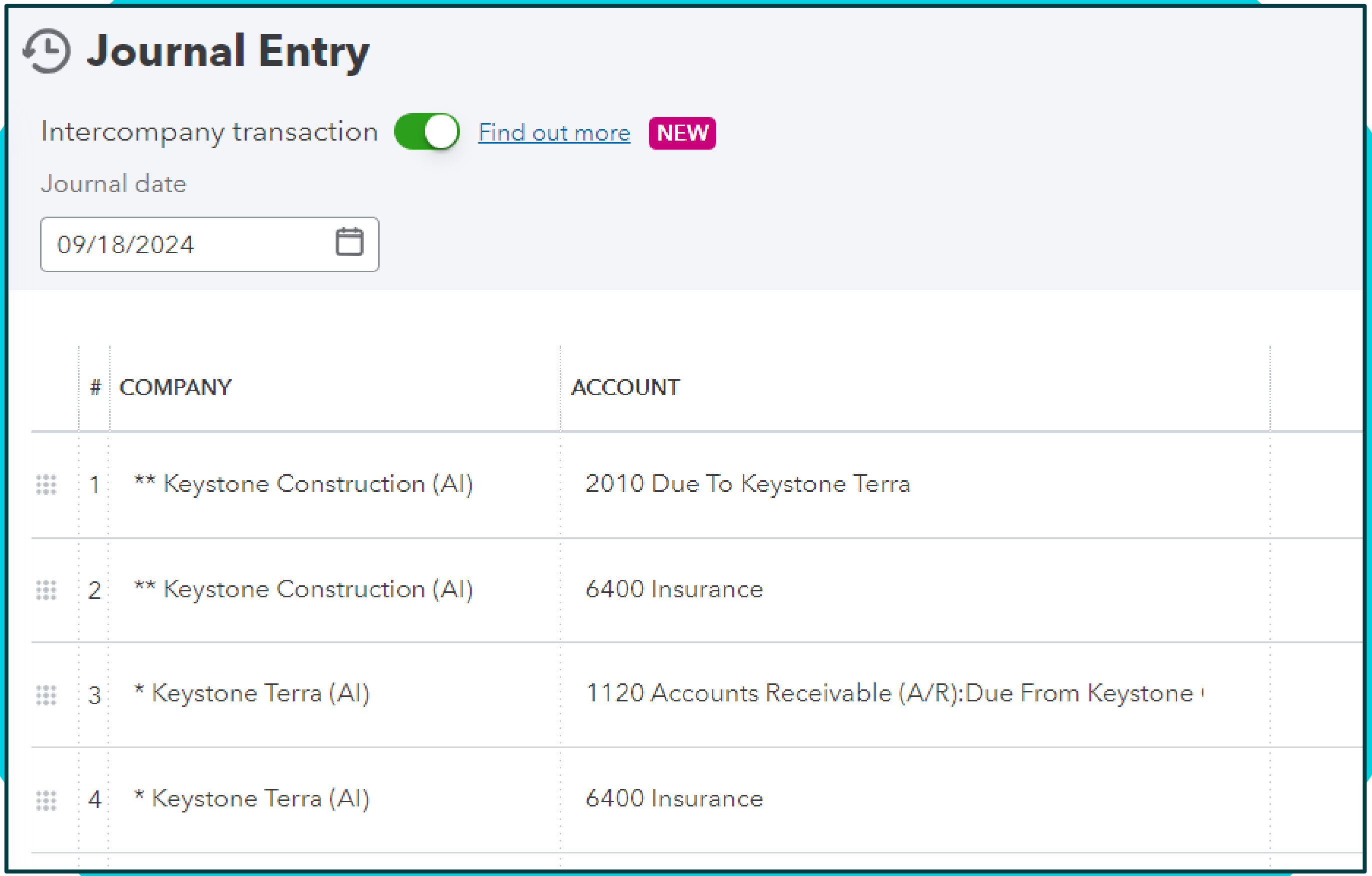
Multi-Entity
Management

Workflow Templates



Multi-Entity
Accounting

Interco Journal Entry


Journal Entry

Intercompany transaction Find out more NEW

Journal date

09/18/2024

#	COMPANY	ACCOUNT
1	** Keystone Construction (AI)	2010 Due To Keystone Terra
2	** Keystone Construction (AI)	6400 Insurance
3	* Keystone Terra (AI)	1120 Accounts Receivable (A/R):Due From Keystone
4	* Keystone Terra (AI)	6400 Insurance

Multi-Entity
Reporting

Consolidations

- P&L
- Balance Sheet
- Cashflow
- Trial Balance

Profit loss - Multi-entity

	Keystone Terra	Keystone Construction	Keystone Bluecraft	Keystone Canopy	Eliminations	Consolidated Statement
Income						
Sales	$ 124,347	$ 55,000	$ 70,000	$ 49,386	$ 50,000	$ 248,733
Sales of Product Income	$ 400,000	$ 60,000	$ 30,000	$ 473,635	$ 446,781	$ 516,854
Shipping Income	$ 300,000	$ 500	$ 2,000	$ 83,746	$ 40,000	$ 346,246
Total for Income	$ 824,347	$ 115,500	$ 102,000	$ 606,767	$ 536,781	$ 1,111,833
Cost of Goods Sold	$ 400,000	$ 56,044	$ 49,494	$ 294,423	$ 260,464	$ 539,498
Gross Profit	$ 424,347	$ 59,456	$ 52,506	$ 312,344	$ 276,317	$ 572,335
Expenses						
Accumulated Intangible Ex	$ 21,836	$ -	$ -	$ -		$ 21,836
Advertising & marketing	$ 13,000	$ -	$ -	$ -	$ (13,000)	$ 26,000
Listing fees	$ 15,701	$ -	$ -	$ -		$ 15,701
Website ads	$ 7,000	$ -	$ 1,500	$ -		$ 8,500
Social media	$ -	$ -	$ 1,800	$ -		$ 1,800
Total for Advertising	$ 35,701	$ -	$ 3,300	$ -	$ (13,000)	$ 52,001
Building & property rent	$ 2,022	$ -	$ -	$ -		$ 2,022
Business licences	$ 2,777	$ -	$ -	$ -		$ 2,777

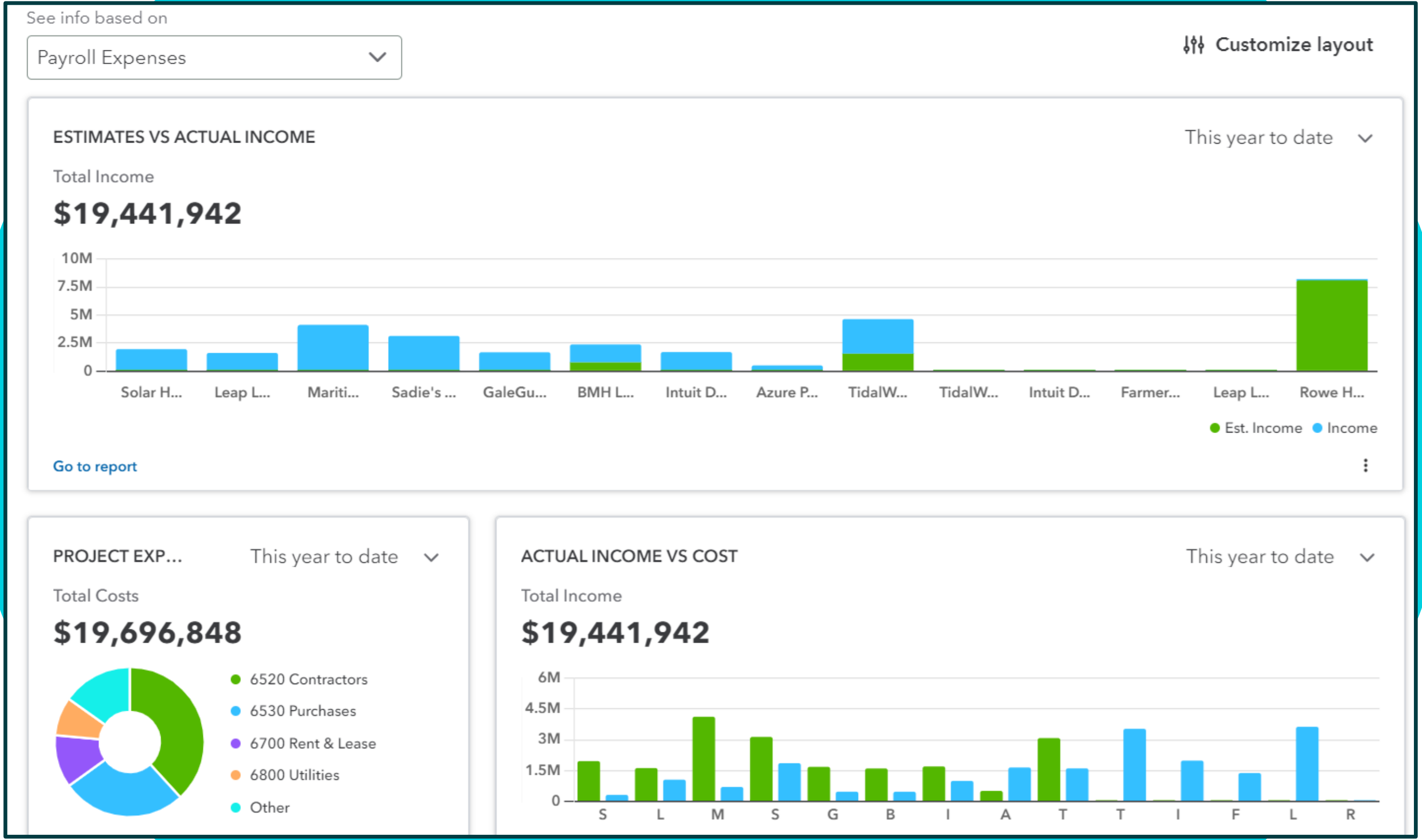
Multi-Entity

Coming Soon…

- **Chart of Accounts Management**
- **In Product Consolidations**

Project Financials

Dashboards & KPIs



Project Financials

Construction Reports

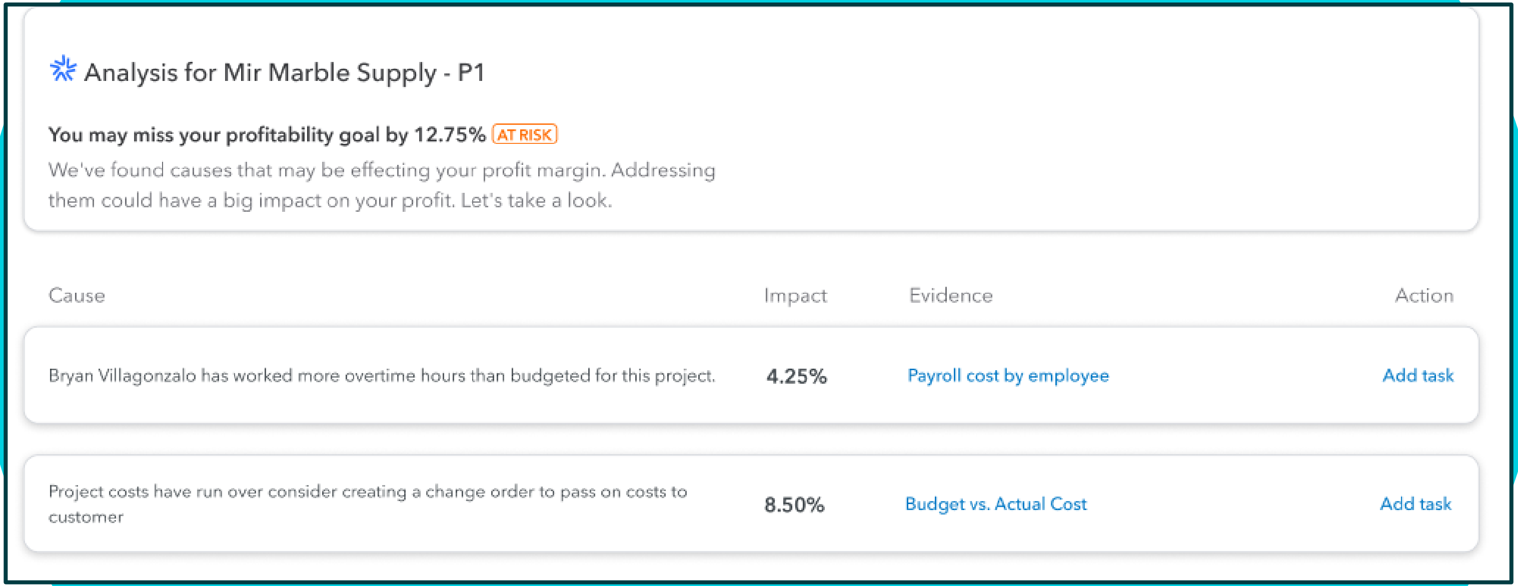
Projects

Project Profitability Summary	Project status
Work in progress by project	Time by employee and project
Open balances by customer and project	Profit and loss by project
Project costs by vendor and project	Unallocated Amounts to Projects
Unbilled time and expenses by project	Estimates & Progress Invoicing Summary by Project
Committed costs by project	Cost to complete by project
Project costs detail	Change Order Report
Estimates vs. actuals by project	

Project Financials

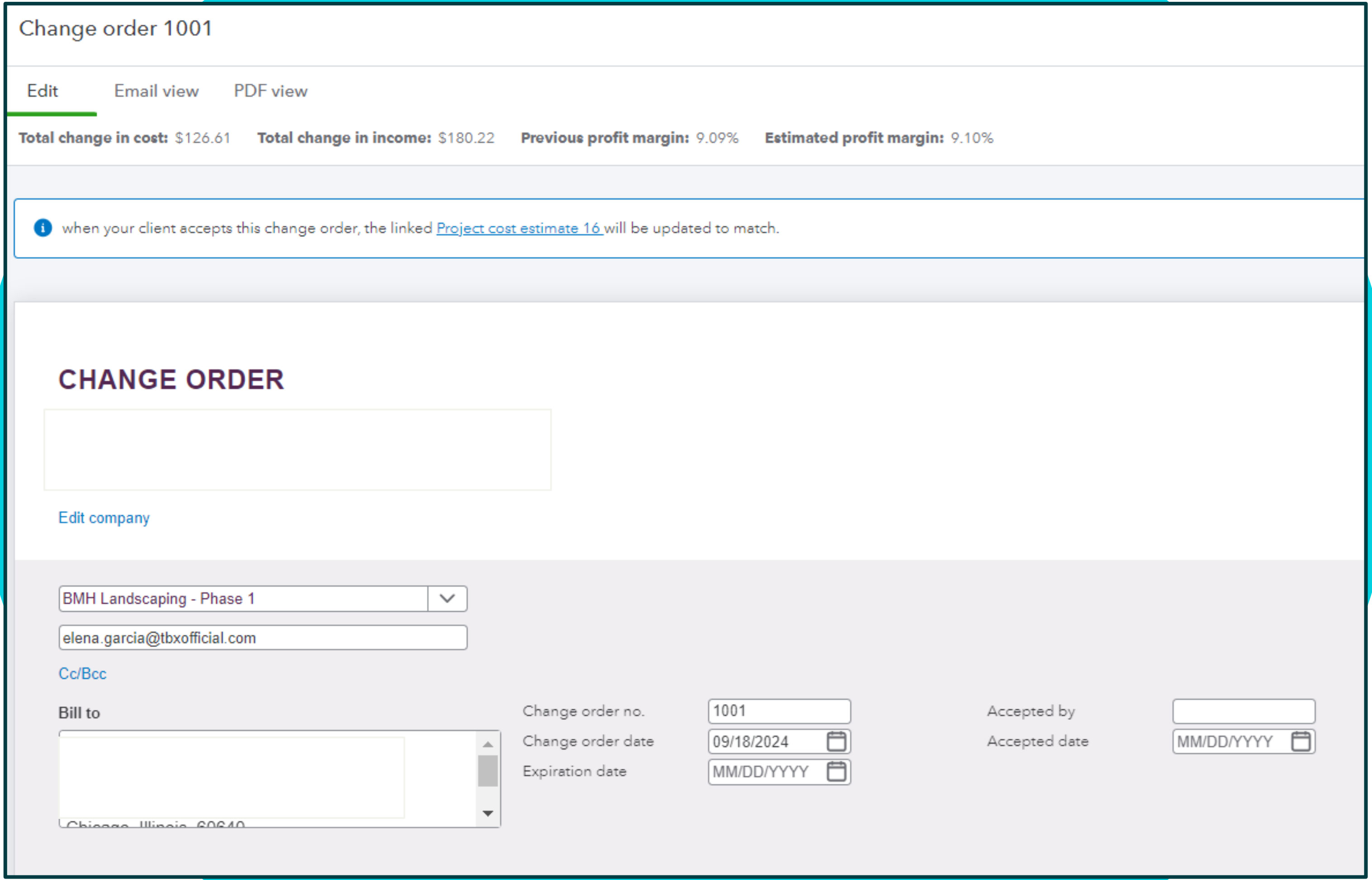
Profitability Monitoring

- AI Powered Root Cause Analysis
- Recommendations



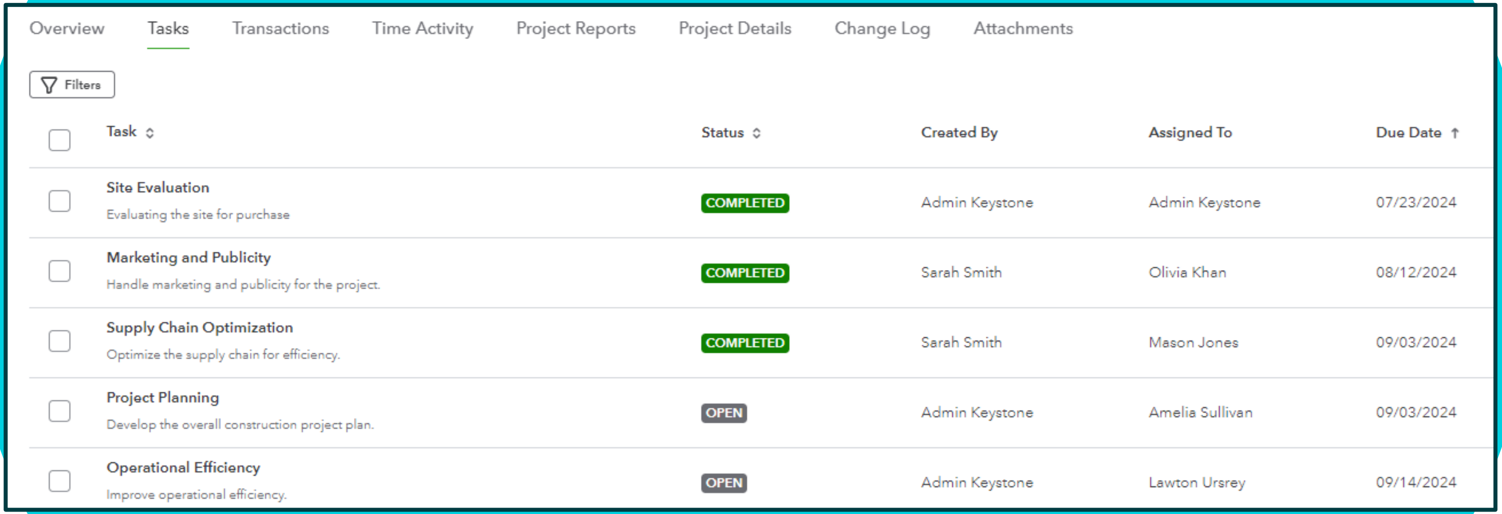
Project Management

Change Orders



Project Management

Task Management

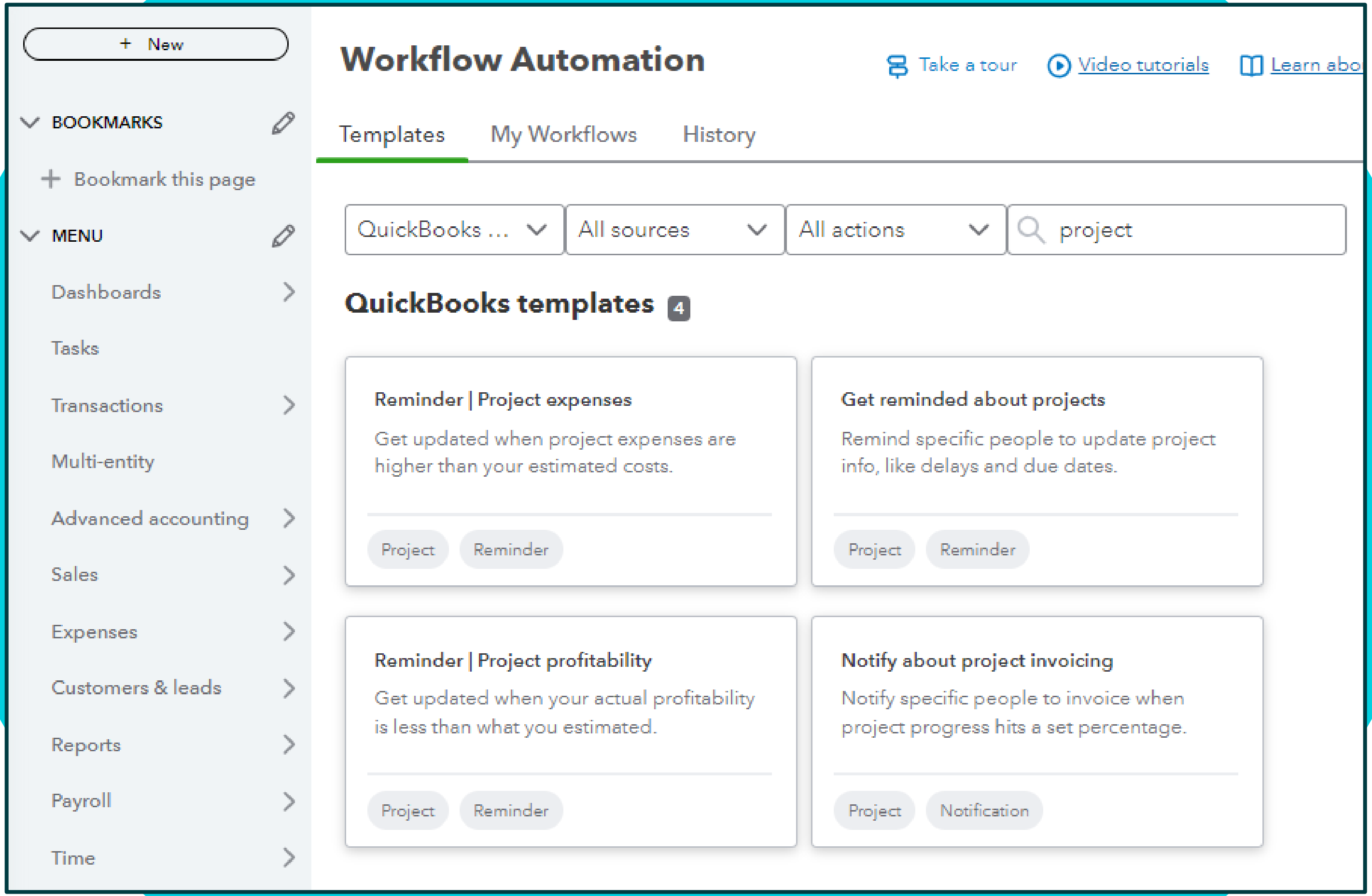

Overview | Tasks | Transactions | Time Activity | Project Reports | Project Details | Change Log | Attachments

Filters

	Task	Status	Created By	Assigned To	Due Date
☐	Site Evaluation Evaluating the site for purchase	COMPLETED	Admin Keystone	Admin Keystone	07/23/2024
☐	Marketing and Publicity Handle marketing and publicity for the project.	COMPLETED	Sarah Smith	Olivia Khan	08/12/2024
☐	Supply Chain Optimization Optimize the supply chain for efficiency.	COMPLETED	Sarah Smith	Mason Jones	09/03/2024
☐	Project Planning Develop the overall construction project plan.	OPEN	Admin Keystone	Amelia Sullivan	09/03/2024
☐	Operational Efficiency Improve operational efficiency.	OPEN	Admin Keystone	Lawton Ursrey	09/14/2024

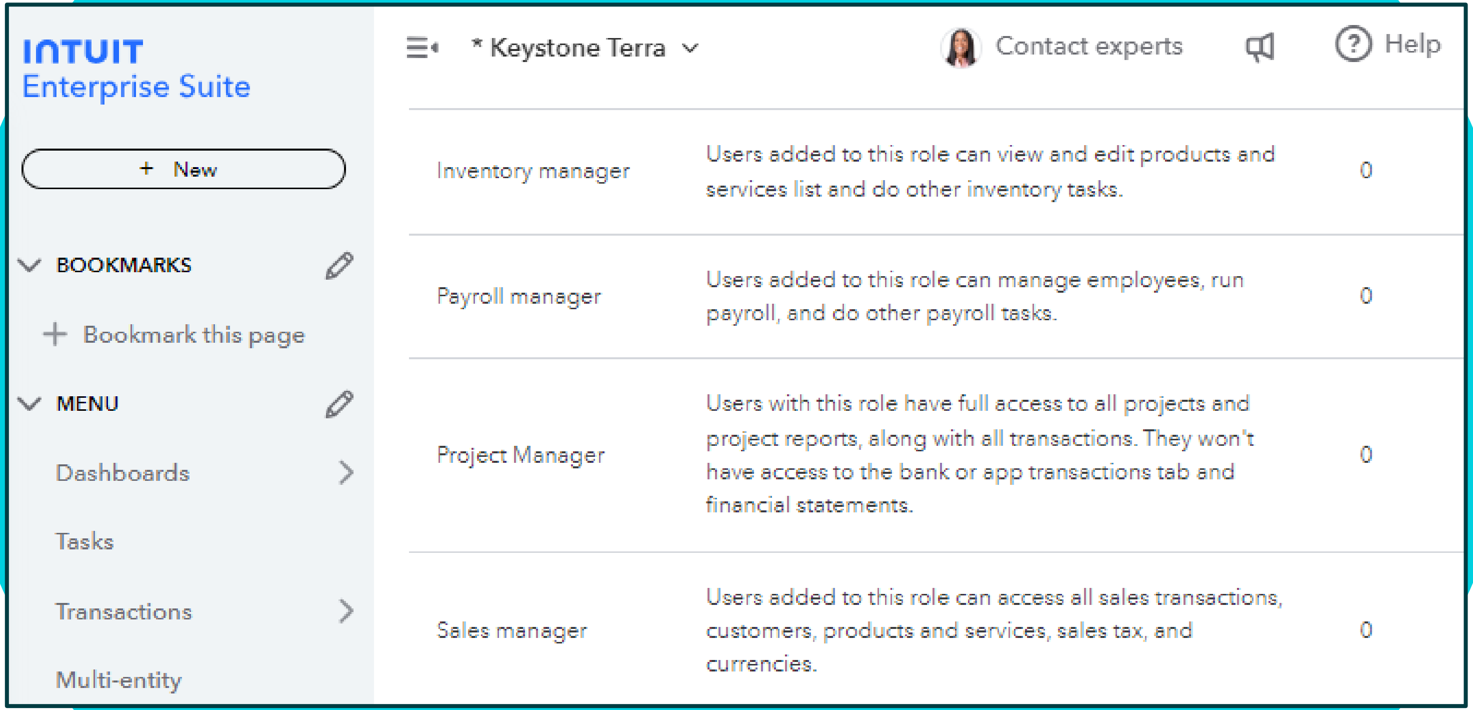
Project Management

Workflows



Project Management

Project Manager Role



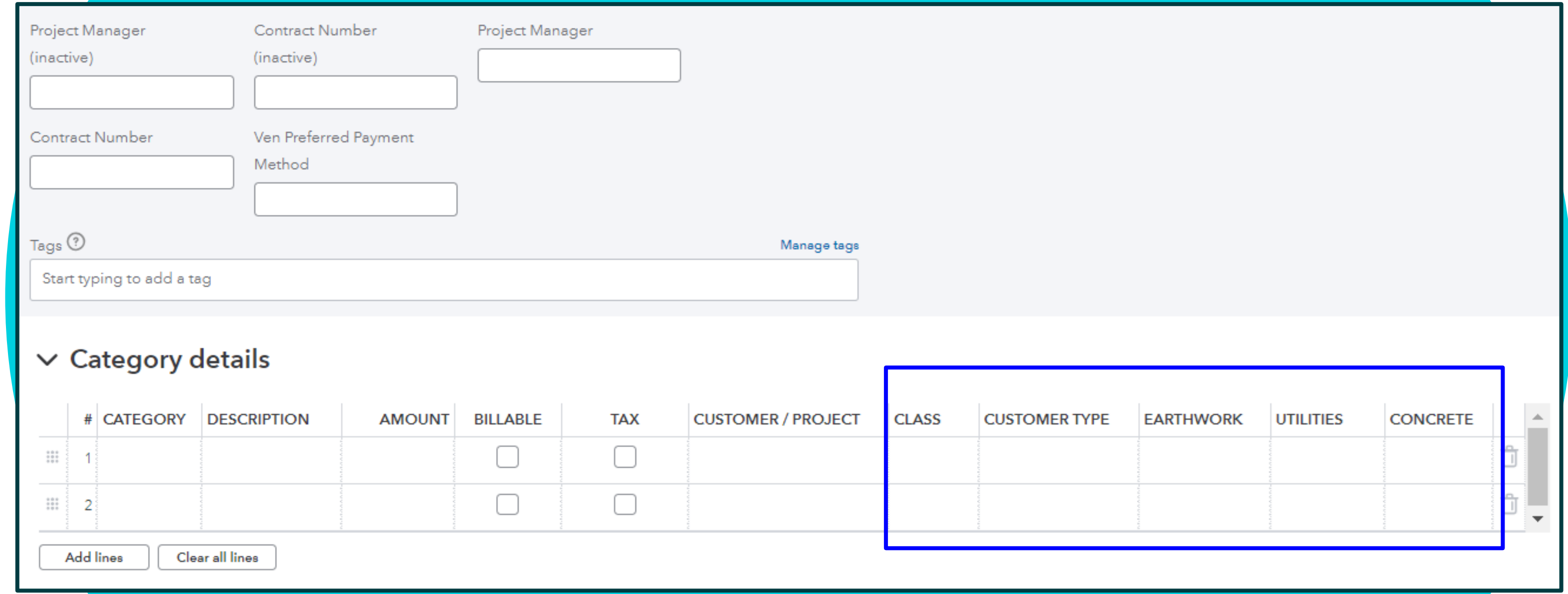
Project Management

Enhanced Integrations

- **Knowify**
- **BigTime**

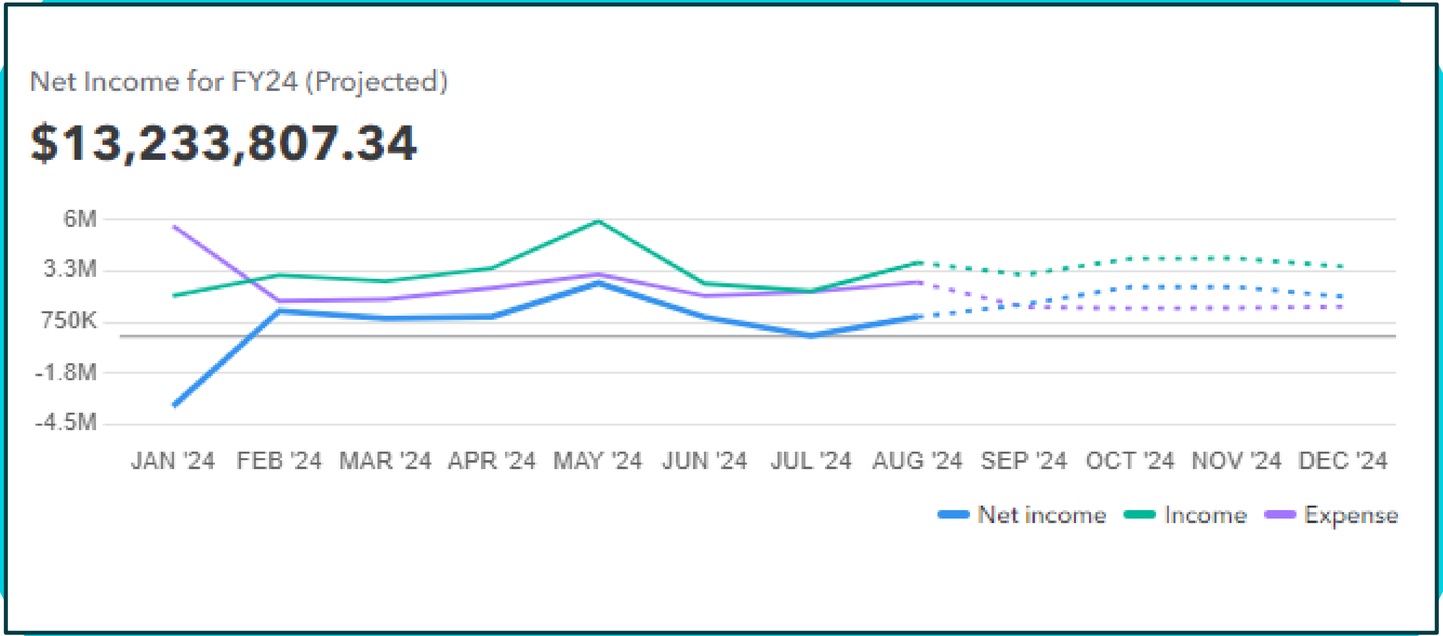
Dimensions

- **Up to 20 Dimensions**
- **Bulk Reclassifying**
- **P&L Reporting**
- **Custom Reporting**
- **Budgeting**



FP&A

- AI Powered **Forecasting**
- **Budget** Tasks and Approvals
- Granular Permissions
- **Profitability Monitoring** with root cause analysis and AI powered recommendations

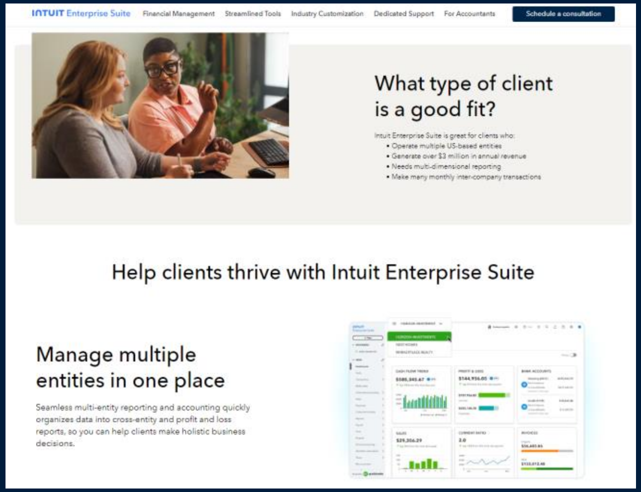


And More!

- **Revenue Recognition**
- **Fixed Asset Module**
- **Workflows**
- **Industry Customization**

INTUIT
Enterprise Suite

Additional Resources at [Intuit Enterprise Suite Accountant Website]

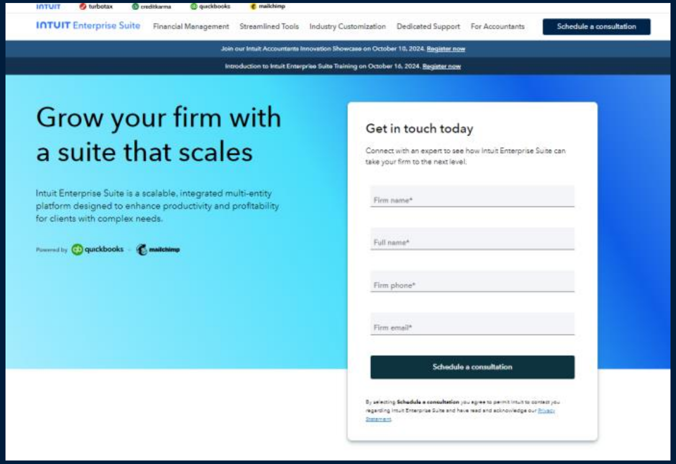


Learn More

Intuit Accountants Innovation Showcase
10/10

Introduction to Intuit Enterprise Suite Training
10/16

Register Now



Schedule a call

https://intuit.me/47uufX6

In The Know

Learn about the most exciting innovations across the QuickBooks Online ecosystem. Check out the weekly video episodes—or join us on the live monthly webinar.

Watch the weekly video show

Watch these bite-sized episodes to dive deep into product innovations. Hear from Intuit leaders and a rotating cast of ProAdvisors who share how QuickBooks has empowered them to grow their practices.

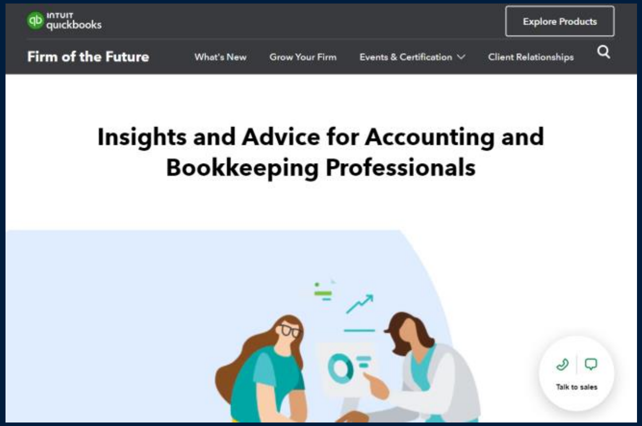
Watch now

Additional Resources

ProAdvisor IN THE KNOW

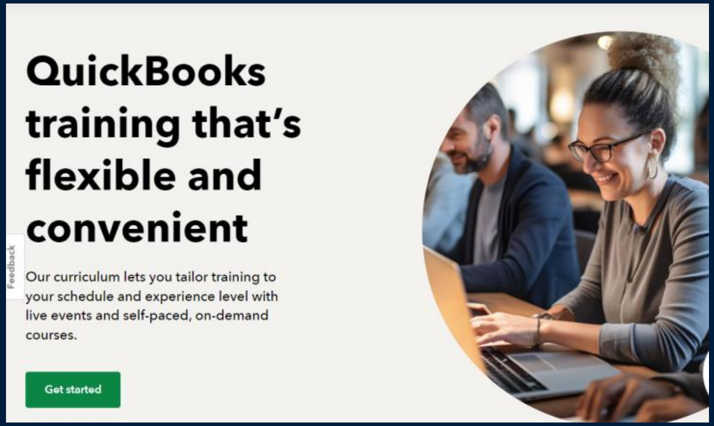
In the Know Hub

www.firmofthefuture.com/quickbooks-proadvisor/in-the-know/



Firm Of The Future Blog

www.firmofthefuture.com



Accountant University

www.qbtrainingevents.com

Thank you!